



# ABC USERS SUMMIT

HEALTH CARE • INDUSTRIAL

JW Marriott New Orleans | Oct. 19-20, 2017



Health Care



Industrial



United Group Services is a team of highly skilled professionals specializing in the delivery of successful construction projects. We are known for our core values: safety, quality and service... not limited by borders or boundaries.

[united-gs.com](http://united-gs.com)



**Users Summit Steering Committee Chair:** Kevin Sell, *United Group Services*

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Jack Darnall <i>Brasfield &amp; Gorrie LLC</i>	Angela Latino-Geier <i>ABC New Orleans/Bayou Chapter</i>
Ryan Wathen <i>Rodgers Builders</i>	Joe Powell <i>National Institute for Healthcare Infrastructure</i>
Danny Gibson <i>MetroPower Inc.</i>	

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Joe Clements <i>LGE-KU</i>	Mike Newell <i>Duke Energy</i>
William Clouatre	Ryan Odendahl <i>Kwest Group</i>
Shane Kirkpatrick <i>GROUP Industries LLC</i>	Donn Peterson <i>GROUP Industries LLC</i>

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Password: ABC2017

#### Medical or Emergency Procedures:

Loss prevention officers are first responders to all emergency and medical calls, trained in CPR and first aid. Necessary action is taken depending on the nature of the call and the request of the guest and/or associate.

#### Evacuation:

The hotel uses a PA system to communicate to all areas of the hotel in an emergency. In case of an emergency, guests will be instructed to take the blue staircase located on the third floor to the hotel lobby. Once in the lobby, guests will continue to walk through the hotel to Canal Street and gather by the New Orleans Marriott Hotel located across the street from the JW Marriott.



Welcome to the fifth annual ABC Users Summit!

Thank you for being here with us. I commend your leadership, commitment and desire to improve communication and collaboration between contractors and the owner community. We all win when we are focused on the collective goal of improving the construction delivery process and execution.

Whether you are a past attendee or a first-timer, an owner or a contractor, I am confident you will leave New Orleans enlightened and energized with new ideas to strengthen your relationships and enhance the delivery of high-quality, high-value construction projects.

I encourage you to make the most of your two days with us. You are surrounded by leaders in health care and industrial construction, all of whom have come here to share knowledge and best practices. Ask your colleagues how they have tackled a specific issue, found efficiencies, improved their safety record and enhanced the value in their relationships.

Be sure to download ABC's Events app to find program details and connect with other attendees. If you are interested in having follow-up conversations with the panelists, you can email them directly through the app. You can also comment and provide feedback on the sessions. Download or update the ABC Events app on your smartphone or tablet at iTunes or the Google Play store.

I'd like to recognize members of the Steering Committee for their leadership, our event sponsors for their financial support, and all the presenters and moderators who have generously offered their time and talent for our collective benefit.

Have a great summit, and let me or any of the ABC national staff know if you need assistance while you are here in New Orleans.

Kevin Sell  
Chief Values Officer  
United Group Services  
ABC Users Summit Steering Committee Chair

## Need Anything?

Please feel free to contact us anytime.

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Member Services &  
Public Affairs  
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### **Ann Webster**

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# Wednesday, Oct. 18

## SESSIONS

4–5 p.m.

### Happy Hour

Lobby Mezzanine

Hosted by ABC at the JW Marriott

# Thursday, Oct. 19

12–12:30 p.m.

### Lunch

Ile de France Foyer (3rd Floor)

12:30–1:45 p.m.

### Opening General Session

#### Understanding the Impact of STEP on Overall Safety Performance

Ile de France Ballroom II and III (3rd Floor)

**Speaker** *Greg Sizemore, vice president of health, safety, environment and workforce development, ABC National*

Data collected from more than one billion hours of work provides empirical evidence that implementing Safety Training Evaluation Process (STEP) best practices can produce world-class construction safety performance. The best-performing STEP companies are 770 percent safer than the industry average.

1:45–2 p.m.

### Break

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[constructionexec.com/invite](http://constructionexec.com/invite)

# Thursday, Oct. 19

2–3:15 p.m.

## HEALTH CARE TRACK

### Process Metrics: Measuring the Quantity and Quality of Professional Collaboration in the Construction Process

Ile de France Ballroom I (3rd Floor)

**Moderator** **Joe Powell**, executive director, Healthcare Infrastructure Research

**Panelists** **Anthony Critchlow**, regional contracts manager, Kaiser Permanente

**Kevin Kuntz**, president, southeast division, McCarthy Building Cos. Inc.

Data and experience strongly confirm that the more collaboration between the parties involved in the planning, design and construction of health care facilities, the better the outcome in terms of efficiency, cost effectiveness, quality and overall satisfaction with the final product. To maximize professional collaboration requires the companies and professionals involved to depart from the traditional adversarial posture. This session features a discussion of suggestions for identifying, measuring and maximizing the level of professional collaboration in the process.

## INDUSTRIAL TRACK

### Stacking the Deck with the Safest Associates in the Industry

Ile de France Ballroom II and III (3rd Floor)

**Moderator** **Joe Clements**, director, power generation commercial operations, LG&E and KU Services Co.

**Ryan Odendahl**, president, Kwest Group LLC

**Panelists** **Dr. Steve Byrum, Ph.D.**, president, The Judgement Index

**Michael Casten**, founder and principal, Construction Concepts

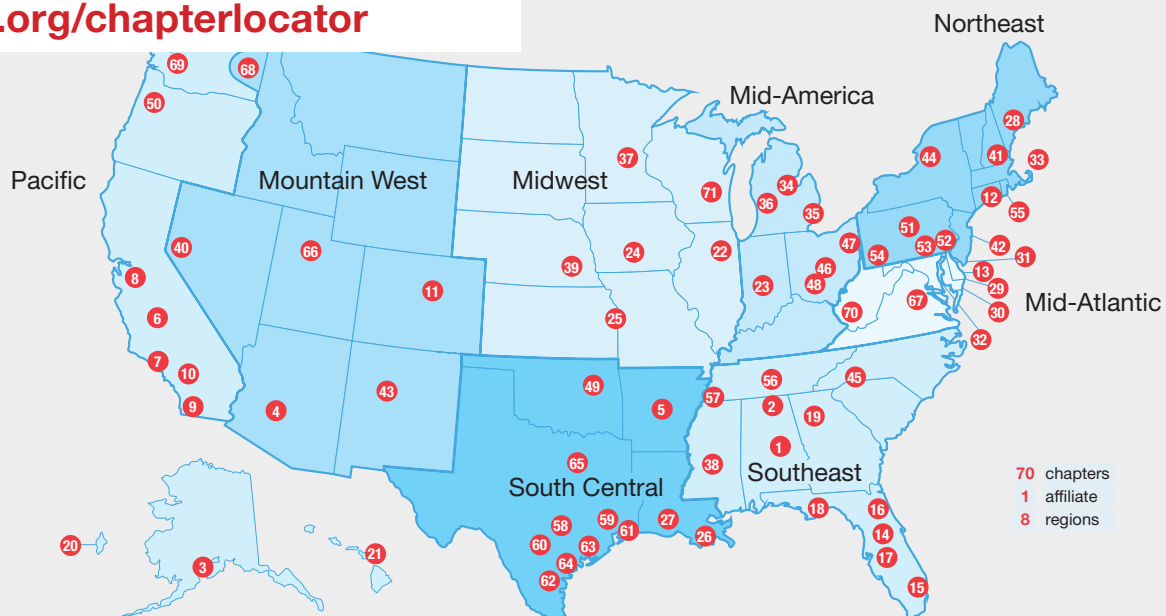
**Greg Sizemore**, vice president of health, safety, environment and workforce development, ABC National

This interactive session will focus on how contractors and owners are recruiting, onboarding and retaining highly motivated safety leaders at all levels of the organization:

- What is the current industry standard for locating and hiring associates who put safety first?
- What are the top firms doing to onboard quality associates and orient them to the firm's safety culture?
- Outside-of-the-box ideas for associate selection.

Come learn and share best practices, including research from ABC and NCCER.

Find an ABC Chapter Near You  
[abc.org/chapterlocator](http://abc.org/chapterlocator)



3:15–3:30 p.m.

## Break

3:30–4:45 p.m.

### HEALTH CARE TRACK

## Eureka! The Most Exciting and Surprising Product and Process Innovations in Health Care Construction

Ile de France Ballroom I (3rd Floor)

**Moderator** **Joe Powell**, executive director, Healthcare Infrastructure Research

**Panelists** **Scott K. Bell**, executive director, facilities, planning and design, Kaiser Permanente  
**Stella Fiotes**, executive director, Office of Construction and Facilities Management, Department of Veterans Affairs  
**Jerry Nickerson, Jr. PE, CxA, CMVP**, vice president, facilities and development, Parkland Hospital Health System  
**Judy Quasney**, director, Office of Workplace Solutions, National Institutes of Health  
**Brian J. Spencer**, manager, facility planning, University of Nebraska Medical Center  
**Dana E. Swenson**, senior vice president, facilities, UMass Memorial Healthcare

Today's top health care system owners discuss the most innovative approaches to solving the problems typically encountered in the planning, design and construction process. The examples discussed will be from actual project experiences within the last three years.

### INDUSTRIAL TRACK

## Project Scopes: The Myth of Clairvoyance

Ile de France Ballroom II and III (3rd Floor)

**Moderator** **Shane Kirkpatrick**, president, GROUP Industries LLC

**Panelists** **Kenneth Madison**, vice president of business development, Saiia Construction Co.

**Todd Marks**, executive project manager; Jacobs

**Jim McDowell**, PMT contract execution manager, Honeywell

Conditions and constraints of the industrial market do not always allow for complete design documents or an extensive amount of time to plan a project. How clients and contractors collaborate to properly execute projects is critical to success. This panel of end users and contractors will discuss how they are currently addressing these issues and will provide insight on methods of continual improvement:

- How can owners get suppliers/contractors involved earlier?
- The benefits of joint scope development
- The budgeting hurdle: how to shorten or expedite the budget process to allow more planning time post award
- Listening to your suppliers...you hired them for a reason
- The trust factor and its impact on bottom line
- Improving checkpoints in the planning phase to ensure a project is meeting expectations for all parties
- Best practices and successes.

6:15–7 p.m.

## General Reception

Rex Room and Terrace (8th floor)

7:15–9 p.m.

## Dinner

Ile de France Ballroom II and III (3rd Floor)

9–10:30 p.m.

## After Party

Executive Lounge (Lobby Level)



# Friday, Oct. 20

7–7:45 a.m.

## Breakfast

*Ile de France Ballroom II and III (3rd Floor)*

7:45–8:15 a.m.

## General Discussion

*Ile de France Ballroom II and III (3rd Floor)*

Attendees process information from Day One and share learning and aha! moments.

8:30–9:45 a.m.

### HEALTH CARE TRACK

## Obamacare vs. Trumpcare: Health Care Legislative Developments and How They May Affect Construction

*Ile de France Ballroom I (3rd Floor)*

**Moderator** *David Pugh*, partner, Bradley, Arant, Boult Cummings LLP

**Panelists** *Chris Jacobs*, founder and CEO, Juniper Research Group

*Matt Gallivan*, director of health policy, Sen. Bill Cassidy (R-La.)

*John Walters*, vice president of governmental relations, ABC of Louisiana Inc.

Get the lowdown on what's ahead for health care reform and how legislative changes may affect the planning, design and construction of health care facilities in the foreseeable future.

### INDUSTRIAL TRACK

## Changing the Game: Advanced Work Packaging and Implementation of Workface Planning on Capital Projects

*Ile de France Ballroom II and III (3rd Floor)*

**Moderator** *William Clouatre*, senior industry executive

**Panelists** *Daniel Loup*, manager of project controls, Jacobs

*Andrew McCracken*, corporate manager, project controls, Turner Industries

*Chris Pulver*, senior construction manager

What if you had a project management “easy button” that would enable you to finish a project on time—with no injuries, known costs and a smooth startup? You can achieve all this with a planning process called Advanced Work Packaging (AWP). See what you can accomplish by using a process flow for construction, engineering and installation work packages from planning through design and execution.

9:45–10 a.m.

## Break

10–11:15 a.m.

## HEALTH CARE TRACK

### Don't Blink: How Technology is Changing the Construction Worksite

Ile de France Ballroom I (3rd Floor)

**Moderators** **Jack Darnall**, executive vice president, Brasfield & Gorrie LLC

**Ryan Wathen**, senior vice president, construction operations, Rodgers Builders Inc.

**Panelists** **Mary Collier**, regional VDC manager, Brasfield & Gorrie LLC

**Chris Giattina**, CEO, BLOX

**Brian King, AIA, LEED AP BD+C**, integrated construction manager, Rodgers Builders Inc.

Given the rate at which technology, automation and innovation are evolving, you may not be able to recognize the construction jobsite of the very near future. Construction professionals discuss the many new high-tech, automated, creative and innovative approaches to address the age-old challenges of health care construction jobsites.

## INDUSTRIAL TRACK

### Improving Project Execution From the Owner's Perspective

Ile de France Ballroom II and III (3rd Floor)

**Moderator** **Brian Stamper**, vice president of business development, Advantic LLC

**Panelists** **Peter Dumont, P.E.**, vice president, global strategic projects, Pentair Thermal Management  
**Michael P. Pappas, Ph.D.**, associate director, Construction Industry Institute

**Dr. Jorge A. Vanegas**, dean and professor, College of Architecture, Texas A&M University

**Charlie Wall, GEM**, Americas construction estimating, Air Products and Chemicals Inc.

Industrial construction continues to face many challenges. Developing relationships through proactive collaboration leads to successful projects and stronger relationships. Get insights on methods for continual improvement:

- Alternate contracting strategies, including integrated project delivery (IPD) and where it is being used in the industrial market
- Synergistic collaboration and how it improves safety, quality, schedule and project costs
- The real benefits of advanced work packaging, LEAN construction and modular/prefabrication and taking the time to systematically plan out the execution of the project.

11:15–11:30 a.m.

## Break

11:30 a.m.–12:15 p.m.

### General Session: Economic Outlook

Ile de France Ballroom II and III (3rd Floor)

**Speaker** **Anirban Basu**, ABC Chief Economist

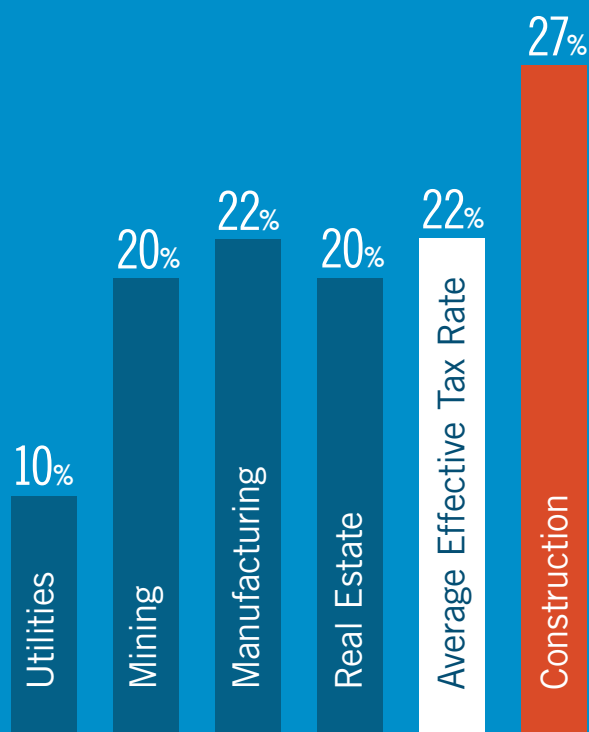
Get the latest economic forecast with a focus on the health care and industrial construction markets.

12:15–1 p.m.

## Wrap-up and Lunch

Ile de France Ballroom II and III (3rd Floor)

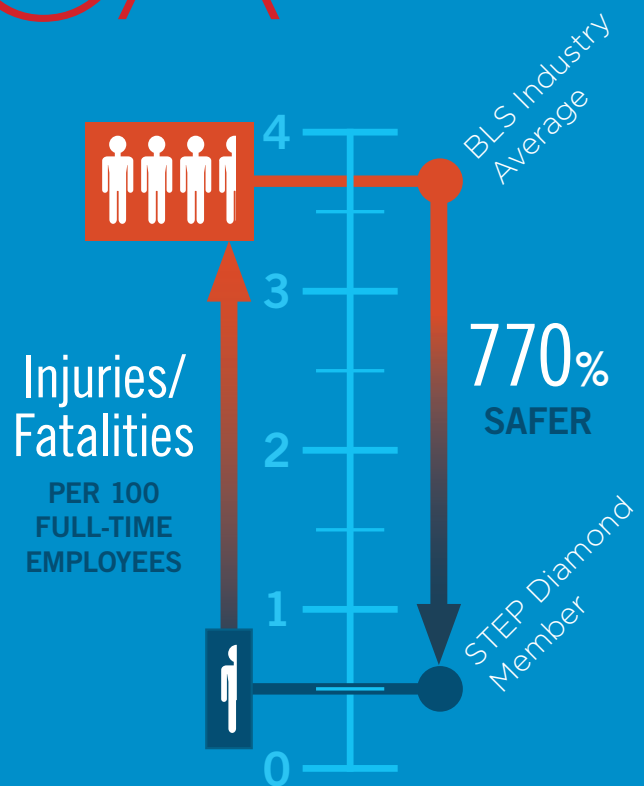
# ABC MEMBERS BUILD AMERICA



## PAYING MORE THAN OUR FAIR SHARE

The construction industry historically pays the highest effective federal tax rate of any industry in the U.S. economy.

*Treasury Department Effective Actual Corporate Tax Rates by Industry for 2007-2011*



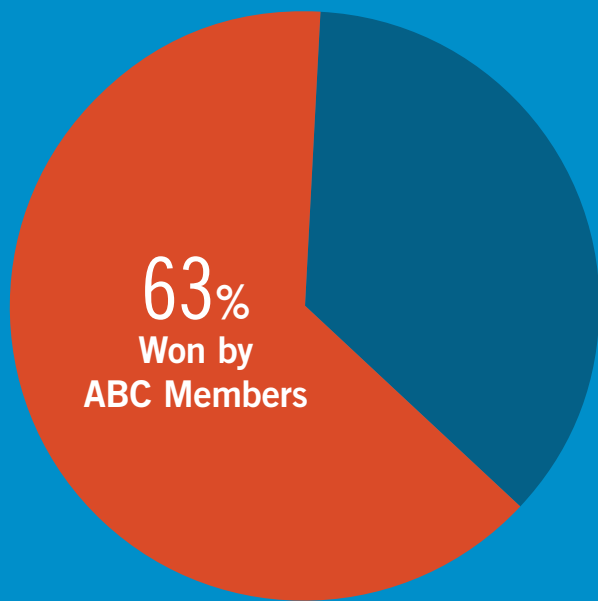
## IMPROVING SAFETY PERFORMANCE

Member companies that achieve the highest level of performance in ABC's safety program are 770 percent safer than the BLS industry average.\*

\* Based on analysis of the Total Recordable Incident Rates (TRIR) of participants in ABC's 2016 Safety Training Evaluation Process (STEP) vs. the Bureau of Labor Statistics (BLS) construction industry average.



## ABC MEMBERS BUILD AMERICA

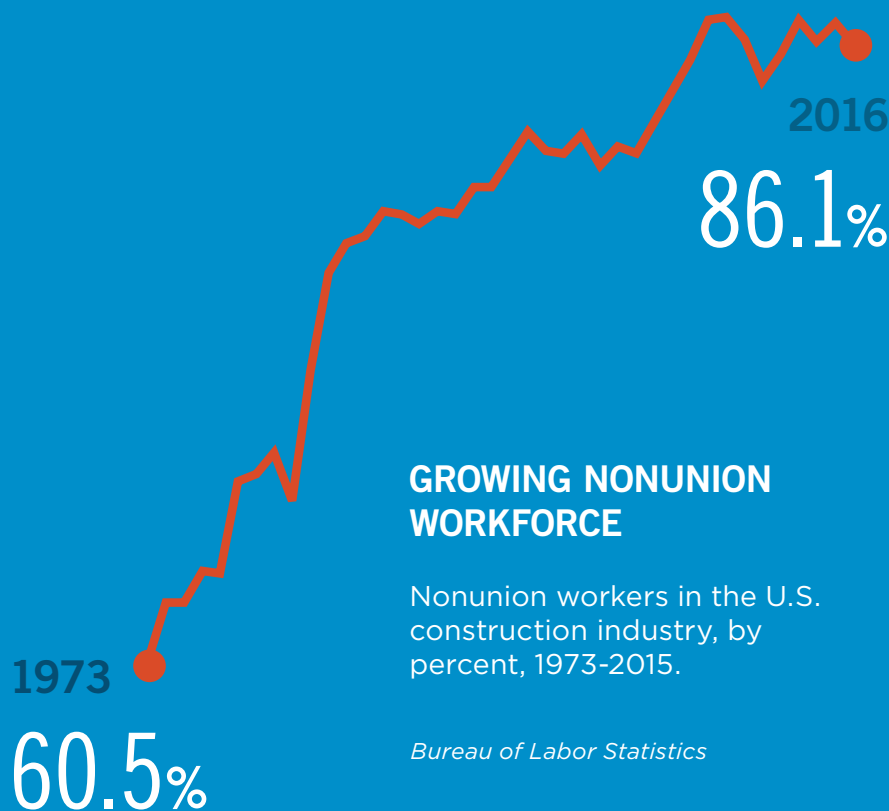


### COMPETING. WINNING. BUILDING.

From FY2009-FY2016, ABC member prime contractors won 63 percent of the total value of large-scale federal contracts subject to President Obama's pro-project labor agreement executive order 13502. That's 651 contracts valued at a total of \$41 billion won by ABC members.

*usaspending.gov*

- ▶ More than **21,000 member firms** representing all specialties within the U.S. construction industry, primarily those focused on the industrial and commercial sectors.
- ▶ Champions of **free enterprise** and **open competition** who are committed to delivering high-quality, safe construction projects that are awarded to the most qualified bidder based on merit, not mandates or political favoritism.
- ▶ ABC members **build our communities**—from schools and hospitals to military installations, industrial facilities, skyscrapers, professional sports venues and the play-ground down the street. We build the structures America uses to work, play, heal and learn.



### GROWING NONUNION WORKFORCE

Nonunion workers in the U.S. construction industry, by percent, 1973-2015.

*Bureau of Labor Statistics*



abc.org

# BE BUILD THE WITH THE BEST

Meet This Year's Accredited Quality Contractors\*

## ALABAMA CHAPTER

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Dunn Construction Co. Inc.  
Gaylor Electric Inc.  
Hoar Construction LLC  
Ivey Mechanical Co.  
Performance Contractors Inc.  
Robins & Morton  
Rogers & Willard Inc.  
Saiia Construction Co. LLC

## ARIZONA BUILDERS ALLIANCE

FCI Constructors Inc.  
JFK Electrical Contracting Enterprises Inc.

## ARKANSAS CHAPTER

Crossland Construction Co.  
Flintco LLC  
Koontz Electric Co. Inc.  
Manhattan Construction Co.

## BALTIMORE METRO CHAPTER

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J. Vinton Schafer & Sons Inc.  
Lewis Contractors  
Wohlsen Construction Co.

## CAROLINAS CHAPTER

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Balfour Beatty Construction  
BE&K Building Group  
Brasfield & Gorrie LLC  
CarolinaPower  
David Allen Co.  
Edifice Inc.  
Gaylor Electric Inc.  
Ivey Mechanical Co.  
Lithko Contracting, LLC  
Messer Construction  
Miller-Valentine Group  
O'Neal Inc.  
Robins & Morton  
SouthCon Building Group LLC  
Watson Electrical Construction Co. LLC

## CENTRAL CALIFORNIA CHAPTER

KS Industries LP

## CENTRAL FLORIDA CHAPTER

Balfour Beatty Construction LLC  
Brasfield & Gorrie LLC  
Hensel Phelps  
Hoar Construction LLC  
R.C. Stevens Construction Co.  
Robins & Morton  
Tri-City Electrical Contractors Inc.

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ADENA Corp.  
Miles-McClellan Construction Co.

## CENTRAL PENNSYLVANIA CHAPTER

Kessel Construction Inc.

## CENTRAL TEXAS CHAPTER

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Big D Metalworks  
Flintco LLC  
SpawGlass  
TDIndustries Inc.  
White Construction Co.

## CHESAPEAKE SHORES CHAPTER

Wohlsen Construction Co.

## CONNECTICUT CHAPTER

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EMCOR Services New England Mechanical  
Wohlsen Construction Co.

## CORNHUSKER CHAPTER

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Sentry Electric Inc.

## CUMBERLAND VALLEY CHAPTER

Morgan-Keller Inc.

## DELAWARE CHAPTER

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M. Davis & Sons Inc.  
Tri-M Group LLC  
Wohlsen Construction Co.

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Bancroft Construction Co.  
Benchmark Construction Co. Inc.  
C. Raymond Davis & Sons Inc.  
D.J. Wagner Heating & Air Conditioning  
George J. Hayden Inc.  
Gillespie Electric Inc.  
Ondra-Huyett Associates Inc.  
The Tri-M Group LLC  
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Wohlsen Construction Co.  
Worth & Co. Inc.

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RSI Roofing Inc.

## FLORIDA EAST COAST CHAPTER

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Meisner Electric Inc.  
Suffolk Construction Co. Inc.  
Tri-City Electrical Contractors Inc.  
William R. Nash Inc.

## FLORIDA FIRST COAST CHAPTER

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The FaverGray Co.  
Haskell  
Thornton Construction Co. Inc.

## FLORIDA GULF COAST CHAPTER

Ajax Building Corp.  
Cutler Associates Inc.  
Gaylor Electric Inc.  
Manhattan Construction Co.  
Power Design Inc.  
Suffolk Construction Co. Inc.  
Tri-City Electrical Contractors Inc.

## GEORGIA CHAPTER

Ajax Building Corp.  
Balfour Beatty Construction  
Brasfield & Gorrie LLC  
Faith Technologies Inc.  
Ivey Mechanical Co.  
Manhattan Construction Co.  
McCarthy Building Cos. Inc.  
O'Neal Inc.  
Pinkerton & Laws  
Power Design Inc.  
W.G. Yates & Sons Construction Co.

## GREATER HOUSTON CHAPTER

Aggregate Technologies Inc.  
BE&K Building Group  
Cajun Industries LLC  
Chamberlin Roofing & Waterproofing  
Craig & Heidt Inc.  
EXCEL Contractors Inc.  
Haley-Greer Inc.  
Hoar Construction LLC  
Holes Inc.  
ISC Constructors LLC  
McCarthy Building Cos. Inc.  
MMR Constructors Inc.  
Performance Contractors Inc.  
Polk Mechanical LLC  
Ref-Chem LP  
Repcon Inc.  
S&B Engineers & Constructors Ltd.  
SpawGlass  
TDIndustries  
TIC – The Industrial Co.  
Turner Industries Group LLC  
White Construction Co.

## GREATER MICHIGAN CHAPTER

Blasy Electric Inc.  
Wolgast Corp.



**GREATER TENNESSEE CHAPTER**

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 Brindley Construction LLC  
 Carden Co. Inc.  
 Doster Construction Co. Inc.  
 Enterprise Solutions  
 Gaylor Electric Inc.  
 Hoar Construction LLC  
 Ivey Mechanical Co.  
 Robins & Morton

**GUAM CONTRACTORS ASSOCIATION**

Black Construction Corp.  
 Hensel Phelps  
 Ian Corp.

**HAWAII CHAPTER**

Niking Corp.

**HEART OF AMERICA CHAPTER**

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 Fogel-Anderson Construction Co.  
 hth companies inc.  
 Lee Mechanical Contractors Inc.  
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**ILLINOIS CHAPTER**

Chicago Masonry Construction Inc.

**INDIANA/KENTUCKY CHAPTER**

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 Steinberger Construction Inc.  
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 Titan Contracting and Leasing Co. Inc.  
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 Interstates Cos.  
 Price Electric  
 Shaw Electric Inc.  
 Todd & Sargent Inc.

**KEYSTONE CHAPTER**

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 Warfel Construction Co.  
 Wohlson Construction Co.

**MASSACHUSETTS CHAPTER**

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 DECCO Inc.  
 Erland Construction Inc.  
 J.M. Coull Inc.  
 Kaplan Construction  
 Methuen Construction Co.  
 Notch Mechanical Constructors  
 R & R Window Contractors Inc.

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 T.E. Ibberson Co.  
 The Weitz Co.  
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**MISSISSIPPI CHAPTER**

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 Brasfield & Gorrie LLC  
 Performance Contractors Inc.  
 W.G. Yates & Sons Construction Co.  
 White Construction Co.

**NEVADA CHAPTER**

Helix Electric  
 Roche Constructors Inc.

**NEW HAMPSHIRE/VERMONT CHAPTER**

Cutler Associates Inc.  
 Methuen Construction Co.

**NEW JERSEY CHAPTER**

D.J. Wagner Heating & Air Conditioning  
 Wohlson Construction Co.

**NEW MEXICO CHAPTER**

Flintco LLC  
 SDV Construction

**NEW ORLEANS/BAYOU CHAPTER**

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 DonahueFavret Contractors Inc.  
 Durr Heavy Construction LLC  
 Gibbs Construction LLC  
 ISC Constructors LLC  
 Landis Construction Co. LLC  
 MMR Constructors Inc.  
 Turner Industries Group LLC

**NORTH ALABAMA CHAPTER**

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 Brindley Construction LLC  
 Fite Building Co. Inc.  
 Robins & Morton

**NORTH FLORIDA CHAPTER**

Ajax Building Corp.

**NORTHERN CALIFORNIA CHAPTER**

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 Nova Group Inc.  
 Soltek Pacific Construction Co.

**NORTHERN OHIO CHAPTER**

Bay Mechanical & Electrical Corp.

**OHIO VALLEY CHAPTER**

Construction Managers of Ohio Inc.  
 Ferguson Construction Co.  
 Reddy Electric Co.  
 Sollmann Electric Co.  
 Tecta America Zero Co.  
 Thomas & Marker Construction Co.  
 United Group Services  
 Wat-Kem Mechanical Inc.

**OKLAHOMA CHAPTER**

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 Chamberlin Roofing & Waterproofing  
 Crossland Construction Co.  
 Faith Technologies Inc.  
 Flintco LLC  
 Manhattan Construction Co.

**PELICAN CHAPTER**

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 Cajun Industries LLC  
 GRCOL Constructors Inc.  
 GROUP Industries LLC  
 ISC Constructors LLC  
 MMR Constructors Inc.  
 Performance Contractors Inc.  
 Repcon Inc.  
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 Turner Industries Group LLC

**ROCKY MOUNTAIN CHAPTER**

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 Duro Electric Co.  
 Encore Electric Inc.  
 FCI Constructors Inc.  
 Hensel Phelps  
 Interstates Cos.  
 Kuck Mechanical Contractors, LLC  
 LPR Construction Co.  
 Mays Concrete Inc.  
 Milender White  
 MTech Mechanical  
 Power Design Inc.  
 RK Mechanical Inc.  
 Roche Constructors Inc.  
 Shaw Construction Holdings LLC  
 Spaceon Specialty Contractors LLC  
 The Northern Group  
 TIC – The Industrial Co.

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 I.E. Pacific Inc.

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 BakerTriangle  
 Metropolitan Contracting LLC  
 Middleman Construction Co.  
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 SpawGlass  
 TDIndustries Inc.  
 The Koehler Co.  
 TIC – The Industrial Co.  
 W.G. Yates & Sons Construction

**SOUTHEAST TEXAS CHAPTER**

Holes Inc.  
 ISC Constructors LLC  
 MMR Constructors Inc.  
 Performance Contractors Inc.  
 Repcon Inc.  
 Turner Industries Group LLC

**SOUTHERN CALIFORNIA CHAPTER**

Champion Electric Inc.  
 Milender White  
 MMR Constructors Inc.  
 Stronghold Engineering Inc.

**TEXAS COASTAL BEND CHAPTER**

Repro, Inc.  
 SpawGlass  
 Turner Industries Group LLC

**TEXAS GULF COAST CHAPTER**

Performance Contractors Inc.  
 S&B Engineers & Constructors Ltd.  
 Turner Industries Group LLC

**TEXAS MID-COAST CHAPTER**

Holes Inc.  
 MMR Constructors Inc.  
 Repcon Inc.  
 Turner Industries Group LLC

**TEXO CHAPTER**

Austin Commercial LP  
 BakerTriangle  
 Balfour Beatty Construction  
 Big D Metalworks  
 Brasfield & Gorrie LLC  
 Chamberlin Roofing & Waterproofing  
 Lasco Acoustics & Drywall Inc.  
 Manhattan Construction Co.  
 SpawGlass  
 TDIndustries Inc.  
 W.G. Yates & Sons Construction Co.

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Balfour Beatty Construction  
 ColonialWebb Contractors  
 David Allen Co.  
 Hensel Phelps  
 Hoar Construction LLC  
 R.W. Murray Co.

**WEST TENNESSEE CHAPTER**

Flintco LLC  
 Linkous Construction Co. Inc.  
 W.G. Yates & Sons Construction Co.

**WEST VIRGINIA CHAPTER**

March-Westin Co. Inc.

**WESTERN MICHIGAN CHAPTER**

Allied Mechanical Services Inc.  
 Architectural Metals Inc.  
 Buist Electric Inc.  
 Burgess Concrete Construction  
 CSM Group  
 Dan Vos Construction Co. Inc.  
 Elzinga & Volkers Inc.

**WESTERN PENNSYLVANIA CHAPTER**

BRIDGES & Co. Inc.  
 MMR Constructors Inc.

**WESTERN WASHINGTON CHAPTER**

Nova Group Inc.  
 SME Inc. of Seattle

**WISCONSIN CHAPTER**

Derrick Cos.  
 Faith Technologies Inc.  
 Friede & Associates LLC  
 PDC Electrical Contractors  
 Pioneer Roofing LLC  
 Ross & Associates Ltd.  
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**AQC PLEDGE**

“As an Accredited Quality Contractor, our company is committed to providing our clients with the highest quality construction services and we care deeply about our employees and the communities in which we build. We are proud to be part of the construction industry and are dedicated to the principle of free enterprise. We commit ourselves to serve our communities and to provide our employees with the skills they need to work safely and productively in order to meet the needs of our clients.”



**Associated Builders  
and Contractors, Inc.**

[abc.org/aqc](http://abc.org/aqc)



# DO MORE WITH ABC

Founded on the merit shop philosophy, Associated Builders and Contractors helps its members develop people, win work and deliver work safely, ethically and profitably for the betterment of the communities in which ABC and its members work. From best-in-class safety programs to educational events, accreditation and award programs, ABC has the solutions for merit shop companies nationwide.

## Here's a sampling of ABC's programs and services:

### Accredited Quality Contractor

The Accredited Quality Contractor (AQC) credential publicly recognizes construction firms that have documented their commitment in five key areas of corporate responsibility: quality, safety, employee benefits, training, and community relations and diversity. The program requires annual recertification. [abc.org/aqc](http://abc.org/aqc)

### Construction Executive

*Construction Executive*, ABC's award-winning magazine, is the leading source for news, market developments and business issues impacting the construction industry. Designed to help readers run more profitable and productive businesses, each issue reaches more than 50,000 contractors and construction-related business owners.

[constructionexec.com](http://constructionexec.com)

### Construction Management Competition

This hallmark competition promotes careers in construction management. The intense, two-day competition features teams of college students testing their skills in project management, estimating, safety, quality control and presentation skills. [abc.org/cmc](http://abc.org/cmc)

### Craft Instructor of the Year

Each year, ABC presents the Craft Instructor of the Year award to an instructor who possesses outstanding creativity, a positive attitude, and the ability to transfer knowledge through good communications skills and innovative teaching to promote lifelong learning to the future workforce. The recipient of this national award best embodies the merit shop ideals through superior effort and talent. [abc.org/cioy](http://abc.org/cioy)



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### **Craft Professional of the Year**

ABC presents the annual Craft Professional of the Year award to an individual who sets a high standard for professionals in their craft by exhibiting outstanding skills and leadership. The recipient of this national award demonstrates a passion for the trade, takes pride in hands-on work, and appreciates the satisfaction of a job well done to benefit both the construction industry and the greater community. [abc.org/cpoy](http://abc.org/cpoy)

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### **Diversity & Inclusion Summit**

ABC's Diversity & Inclusion Summit is a gathering of industry leaders and key stakeholders who understand the value of diversity in construction and whose goal is to help promote the association's mission within diverse groups. [abc.org/diversity](http://abc.org/diversity)

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### **Excellence in Construction® Awards**

ABC's National Excellence in Construction (EIC) Awards program recognizes the industry's most innovative and high-quality construction projects across the nation. Firms are also honored with national awards for achievement in safety and diversity and the Contractor of the Year. Winning contractor firms are joined at an annual black-tie awards gala by their project team—owners, architects and engineers—to celebrate this prestigious achievement. [abc.org/eic](http://abc.org/eic)

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### **National Craft Championships**

ABC's annual National Craft Championships (NCC) celebrates lifelong learning in the merit shop construction industry. Craft trainees from chapter and member training programs across the country compete for national recognition in 13 crafts in an intense two-day event during ABC Convention.

[nationalcraftchampionships.org](http://nationalcraftchampionships.org)

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### **Peer Groups**

ABC's peer groups give like-minded business owners an environment conducive to sharing ideas and discussing opportunities and challenges—all with the goal of improving their businesses. Peer groups consist of six to 10 ABC member companies within a trade or interest area and with similar annual revenues. Members in the same peer group do not operate in the same competitive market, which fosters trust and an open exchange of information.

[abc.org/peergroups](http://abc.org/peergroups)

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### **ABC Project Management Institute at Purdue University**

The ABC Project Management Institute was designed by and for today's contractors as an intensive management education program held at Purdue University in West Lafayette, Ind. The 80-hour program uses real examples and case studies to teach owners, managers and estimators to develop and utilize tools that will improve profitability and productivity and increase customer satisfaction.

[abc.org/pmi](http://abc.org/pmi)

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### **Safety Training and Evaluation (STEP)**

Established in 1989, ABC's STEP program was developed and written by contractors, for contractors, to establish safety as a core value. STEP offers an organized approach for analyzing and developing company-wide safety and loss prevention programs that can reduce recordable incidents by up to 87 percent. [abc.org/step](http://abc.org/step)

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### **ABC Users Summit**

The exclusive ABC Users Summit brings contractors and owners together for general sessions, networking functions and segment-specific breakout sessions where issues unique to the health care and industrial industries are addressed.

[userssummit.abc.org](http://userssummit.abc.org)

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### **Young Professionals**

ABC's National Young Professionals Program gives young leaders the opportunity to network and build relationships with peers, industry experts and association leaders across the country, and to learn from different perspectives. Participants gain access to resources on industry trends and insight into the future of construction.

[youngprofessionals.abc.org](http://youngprofessionals.abc.org)







GENUINE

ALL IN

WE, NOT I

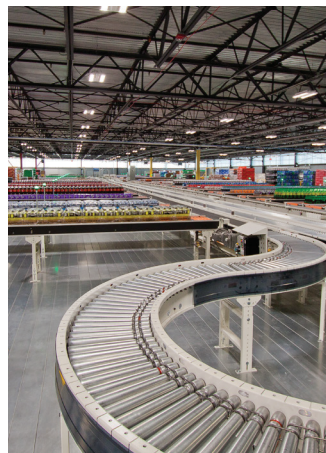


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Distribution Center | Chattanooga, Tennessee

Grandview Medical Center | Birmingham, Alabama

Airbus Final Assembly Line Hangar, Service Building, and  
Logistics Center | Huntsville, Alabama

[brasfieldgorrie.com](http://brasfieldgorrie.com)



- 2018 Long Beach, Ca.  
March 18-22
- 2019 Long Beach, Ca.  
March 24-28

FEATURING:  
National Board Meeting  
Education for ABC Members  
Professional Development for  
Chapter Staff  
Association Excellence Awards  
National Craft Championships  
Excellence in Construction®  
Awards  
Careers in Construction Awards  
Construction Management  
Competition



- 2018 Washington, D.C.  
June 24-29
- 2019 Washington, D.C.  
June 23-28

FEATURING:  
National Board Meeting  
Legislative Day  
Congressional Visits  
Free Enterprise Alliance  
Reception  
ABC Legal Conference  
Diversity & Inclusion Summit  
Young Professionals Symposium



- 2018 Boston  
July 31-Aug. 2
- 2019 Seattle  
July 30-Aug. 1

Forum for ABC chapter staff  
executives to enhance their  
association management  
skills, share effective chapter  
and business practices, and  
network with peers.



- 2017 New Orleans  
Oct. 19-20

ABC contractor members and  
construction users gather to  
discuss ways to collaborate on  
the planning and delivery of  
high-value projects.

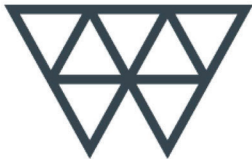


- 2017 Orlando  
Nov. 5-9
- 2018 Las Vegas  
Nov. 11-15

FEATURING:  
National Board Meeting  
Leadership Institute  
Young Professionals Future  
Leaders Lab

Visit [abc.org](http://abc.org) for more information

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# Attendees (as of Oct. 6)

ABC New Orleans/ Bayou Chapter	Construction Concepts	Kwest Group LLC	Rodgers Builders Inc.
ABC of Louisiana	Construction Industry Institute	LG&E and KU Energy LLC	Sage Policy Group Inc.
ABC Pelican Chapter	Department of Veterans Affairs	Marathon Petroleum Co.	Saia Construction Co.
ADAMS PMC	DonahueFavret Contractors Inc.	McCarthy Building Cos. Inc.	Office of Senator Bill Cassidy (R-La.)
Advantic LLC	Enterprise Solutions	MetroPower Inc.	Starr Electric Co. Inc.
Air Products and Chemicals Inc.	Gaylor Electric Inc.	Nabholz Construction	Taft Stettinius & Hollister LLP
Barriere Construction	Gibbs Construction	National Institutes of Health	The Lemoine Co. LLC
BLOX	GROUP Industries LLC	Navicent Health	The Sanders Trust
Bradley Arant Boulton Cummings LLP	HCA	Occucare International	Tradesmen International
Brasfield & Gorrie LLC	HealthSouth Corporation	Our Lady of the Lake Regional Medical Center	Turner Industries Group LLC
Broadmoor LLC	Hensel Phelps	PALA Interstate LLC	UMassMemorial Health Care System
Building & Earth Sciences	Hoar Construction	Parkland Health & Hospital System	United Group Services
CannonDesign	Honeywell	Pentair Thermal Management	United Rentals
Capital Growth Medvest	hth cos. inc.	PeopleReady	University of Nebraska Medical Center
Casey Industrial	Jacobs	Performance Contractors Inc.	University Research Institute
CohnReznick LLP	Judgment Index USA	R.C. Stevens Construction Co.	Waskey Bridges Inc.
College of Architecture, Texas A&M	Juniper Research Group	Regal Construction	Wood Group/Kelchner
	Kaiser Foundation Health Plan Inc.	Robins & Morton	
	Kaiser Permanente		





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*ABC National Safety Award 2010 - 2012*

*ABC National Eagle Award 2012 - 2015*

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