United Group Services is a team of highly skilled professionals specializing in the delivery of successful construction projects. We are known for our Core Values: Safety, Quality, and Service… not limited by borders or boundaries.

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Jack Darnall, Brasfield & Gorrie
Danny Gibson, MetroPower Inc.
Graham Howard, ADAMS Management Services Inc.
Katie Leonard, BDR Partners
Joe Powell, University Research Institute
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Ryan Odendahl, Kwest Group
Brian Stamper, Advantic LLC

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Evacuation Procedures
In case of an emergency, attendees will be guided by hotel staff to the nearest emergency exit of the meeting space and continue to the top level of the parking garage.

From Las Colinas: The nearest exit through the double-glass doors is located adjacent to Las Colinas West beside the amphitheater. Once outside, turn left and follow the sidewalk to the parking garage.

From Lantana South: Exit the room through the glass doors and onto the patio. Once outside, turn right and follow the sidewalk to the parking garage.

There will be hotel staff at each location to help direct.

Medical or Emergency Procedures
The property’s security staff is trained in CPR, first aid and disaster preparedness. If an automatic external defibrillator is needed, devices are located in security and the sports club. In case of an emergency, dial ext. 55 on a hotel phone. For non-emergency situations, dial ext. 2406 on a hotel phone.
Thank you for joining us here in Dallas, as we kick off our sixth annual ABC Users Summit.

The keys to a successful partnership between contractors and owners is collaboration and communication, which is why we are here, and I commend you for making this a priority. Everyone wins when expectations are communicated clearly, challenges and opportunities are discussed and there is a high level of trust among all parties.

I’d like to recognize the members of the Steering Committee for their leadership, our event sponsors for their financial support, and all the presenters and moderators who have generously offered their time and talent for our collective benefit. The stage has been set for two days of open and candid communication. Now, we invite and encourage you to participate in the dialogue by sharing your successes and challenges with the ultimate goal in mind: improving the construction delivery and execution process.

As you dive in to the discussions over the next two days, keep in mind we will convene the 2019 ABC Users Summit May 15-17 here at the Four Seasons as we transition to a Spring schedule. Discover best practices while you’re here and challenge yourself to incorporate what you’ve learned before the next event. Think about colleagues who can benefit from joining us next year. Consider topics you’d like to learn more about, and let us know your thoughts during the wrap-up session. This event is catered to you; tell us what you would like to see at the next summit.

Let me or any of the ABC national staff know if you need assistance while you are here in Dallas. Enjoy!

Kevin Sell
Chief Values Officer
United Group Services
ABC Users Summit Chair
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Wednesday, Oct. 10

11:30 a.m.-12 p.m.
**Lunch**
*Atrium (Lobby Level)*

6:30 p.m.
**User Dinner Sponsored by MetroPower (by invitation only)**
*Byron’s*

Thursday, Oct. 11

11:30 a.m.-12 p.m.
**Lunch**
*Atrium (Lobby Level)*

12-1:45 p.m.
**Opening General Session: The Terrorist Whisperer**
*Las Colinas East/West (Lobby Level)*

**Speaker** *Hamody Jasim, Intelligence Operative/War Hero*

In 2005, Hamody Jasim was recruited by U.S. Intelligence and became one of the most valuable intelligence assets inside the Iraqi defense ministry. Hamody keeps in contact with many of his security team members and gets the most accurate information from the battlefield. He is inspired to share his story with others in hopes of encouraging successful operations with innovation and intelligence.

1:45-2 p.m.
**Break**
INDUSTRIAL TRACK

Site Injury Management Using Corporate Providers
Lantana South (Lobby Level)

With the advancement of communications technology, more contractors are using physicians for on-site injuries. This virtual medicine creates best-in-class care by having the doctor communicate with the injured craft professional and view the injury via smartphones and tablets. The process enables advanced first aid with oversight from a physician. It also helps the injury management process when the contractor’s doctor talks directly with the receiving doctor.

Panelists: Chris Fought, General Motors; Dr. Ricky McShane, Occucare International; Billy Naylor, McCarthy Building Companies; Jim Thompson, Kwest Group
Moderator: Kevin Sell, United Group Services

HEALTH CARE TRACK

Creating the Win-Win Outcome
Las Colinas East/West (Lobby Level)

Good decisions increase the likelihood of project success. So what makes decisions “good?” They need to be made at the right time. They need to be based on the right information. And, once made, they need follow-through. How can design and construction professionals facilitate the project owner’s decision-making process to increase the likelihood of project success?

Panelists: Katie Leonard, BDR Partners; Mark Mattox, Robins & Morton; Jeremy Ray, Navicent Health; Darrell Simpson, The Sanders Trust; Dr. Kenneth Sullivan, Arizona State University
Moderator: David Pugh, Bradley
3:15-3:30 p.m.
Break

3:30-4:45 p.m.

**INDUSTRIAL TRACK**

**Examining the Owner’s Decision-making Process**  
*Lantana South (Lobby Level)*

Owners who position themselves as a “client of choice” can leverage the expertise of construction professionals and benefit the bottom line for all parties—owners, engineers and contractors alike. This session will share specific practices for owners to develop collaborative relationships with their design and construction teams. Common “bad habits” will also be discussed, along with examples of how these habits directly increase project costs.

**Panelists**  
Roger A. Benjamin, P.E., BSI Engineering; Rick Bilotto, Sizemore & Co. LLC; Mike Casten, Construction Concepts; Dr. Kenneth Sullivan, Arizona State University

**Moderator** Kevin Sell, United Group Services

**HEALTH CARE TRACK**

**Innovations With Impact**  
*Las Colinas East/West (Lobby Level)*

Most design and construction firms think they are innovative and are quick to proclaim so. The proof, however, is whether the owners for whom they work agree! Hear this panel of leading health care owners discuss the innovative processes, products and procedures that had the greatest positive impact on project schedule, cost and quality.

**Panelists** Robert Mitsch, Sutter Health; Spencer Moore, MD Anderson Cancer Center; Capt. Nate Price, Defense Health Agency

**Moderator** Joe Powell, University Research Institute

6:15-7 p.m.

**Reception**  
The Terrace

7:15-9 p.m.

**Dinner**  
*Las Colinas East/West (Lobby Level)*

9-10:30 p.m.

**After Party**  
The Terrace
7-8:15 a.m.
**Breakfast**
*Las Colinas East/West (Lobby Level)*

8:15-8:30 a.m.
**Break**

8:30-9:45 a.m.

### INDUSTRIAL TRACK

**Emerging Technologies and Execution Methods**
*Lantana South (Lobby Level)*

Take a look at technologies that are changing the industry. Giken Silent Piler, a reaction-based press-in machine, installs sheet piles without excessive noise or vibration. Piles are statically pressed into the ground from ground level using static energy to almost completely eliminate noise and vibration. Composite structures replace structural steel to reduce cost, improve safety and productivity and eliminate future maintenance.

**Panelists**
- Kyle Ambeau, Cajun Industries; Brad Doudican, Phd, PE, Advantic LLC; Ashish Gandhi, Owens Corning; Tom Howard, Cajun Industries

**Moderator**
- Brian Stamper, Advantic LLC

### HEALTH CARE TRACK

**Who Will Build Our Projects?**
*Las Colinas East/West (Lobby Level)*

The shortage of skilled construction workers is not just a contractor problem. Hear this panel discuss not only how the problem adversely affects project delivery, but also how owners, contractors, ABC, and other concerned industry participants are addressing the problem.

**Panelists**
- Mike Bellaman, ABC National; Danny Gibson, MetroPower; Mike Holland, Marek Brother Systems; Spencer Moore, MD Anderson Cancer Center; James E. Springer, Gilbane Building Co.

**Moderator**
- David Pugh, Bradley
9:45-10 a.m.
Break

10-11:15 a.m.

**INDUSTRIAL TRACK**

**Game Changer: The Future of the Construction Industry**
*Lantana South (Lobby Level)*

This session will discuss how future construction will be very different than it is now. We will look how owners and contractors can succeed when they think differently. Save money on construction and eliminate unnecessary maintenance. It's time for you to disrupt the industry before some else does.

**Speakers** Peter Dumont, Construction Users Roundtable; Brian Stamper, Advantic LLC

**HEALTH CARE TRACK**

**Maximizing Collaboration**
*Las Colinas East/West (Lobby Level)*

Successfully designing and building a hospital or health care project requires the collective efforts of various professional teams: operational, financial, architectural, engineering and construction. Each interaction presents an opportunity either for friction or collaboration. Hear from this panel how best to create alignment for a positive outcome.

**Panelists** Brad Foster, HKS Architects; David Graham, Austin Commercial; Brian Holmes, Texas Health Resources; Rich Ledbetter, University Research Institute

**Moderator** Joe Powell, University Research Institute

11:15-11:30 a.m.
Break

11:30 a.m.-12:15 p.m.

**General Session**

**Sympathy for the Economist: Deriving Satisfaction Through Data Analysis**
*Las Colinas East/West (Lobby Level)*

Get a detailed understanding of global, national and regional economies using the most up-to-date data available. Special attention is invested in critical elements of the construction economy, including the performance of financial, labor and real estate markets.

**Speaker** Anirban Basu, Chief Economist, ABC National

12:15-1 p.m.

**Wrap-up and Lunch**
*Las Colinas East/West (Lobby Level)*
Kyle Ambeau is a safety coordinator at Cajun Deep Foundations LLC, a subsidiary of Cajun Industries. During more than five years at Cajun, he has held various positions within the safety department, including field safety technician, project safety manager, KPI administrator, and his current role managing field safety and conducting audits on various projects across the Gulf South. He is an alumnus of Columbia Southern University.

Anirban Basu, ABC’s chief economist, is chairman and CEO of Sage Policy Group Inc., which provides strategic analytical services to energy suppliers, law firms, medical systems, government agencies and real estate developers. He chairs the Maryland Economic Development Commission and teaches at Johns Hopkins University. He earned a bachelor’s degree from Georgetown University, a master’s degree from Harvard University and a second master’s degree and his Juris Doctor the University of Maryland.

Roger A. Benjamin, P.E., is director of engineering and a principal at BSI Engineering, a 165-person consulting engineering firm headquartered in Cincinnati. He has more than 35 years of experience in the engineering and design of building mechanical systems and many years of project management experience in the pharmaceutical/biotechnical, food, specialty chemical, general industrial, hazardous industrial, industrial ventilation, general consumer market, institutional and commercial industries.

Rick Bilotto joined the premium resources group at Sizemore & Co. in 2015, consulting in several construction management positions. Previously, he spent more than 37 years at Procter & Gamble in a variety of roles. During his five years as global construction process owner at P&G, safety performance achieved an average TRIR of 0.27. Bilotto has served as co-chair of numerous committees and research teams for the Construction Industry Institute and Construction Users Roundtable.

Michael H. Casten began his construction career as a carpenters’ apprentice, later becoming a project engineer, superintendent, production analyst, chief estimator, project manager and area manager for general contractors such as Hensel Phelps Construction Co. He founded Construction Concepts in 1978 and has provided consulting services on breakthrough performance improvement to hundreds of construction operations on projects of every size and type across the United States, Canada, Mexico and Venezuela.

Dr. Brad Doudican, P.E., is president of Advantic LLC in Dayton, Ohio, a turnkey design-build construction firm leveraging advanced composite materials to solve structural challenges for projects with demanding requirements and in aggressive environments. As a structural engineer and business leader, he provides expertise at the intersection of advanced materials, engineering, construction, operations and ownership. Advantic continues to grow a portfolio of projects in markets around the world.

Peter Dumont, past president of the Construction Users Roundtable, currently serves as executive liaison to CURT’s Operating System 2.0 (OS2) Initiative. He has 23 years of engineering and construction experience developing and executing capital projects globally. Dumont has worked in all phases of capital projects, from early front-end planning through detailed engineering, procurement, construction and commissioning/start-up on various sized industrial projects ranging up to $30B.

Brad Foster is a health care project architect with 18 years of experience in the industry. He is currently the principal architect on the Texas Health Frisco and University of Texas Southwestern Medical Campus project. Foster works directly with the project manager and clients to coordinate the efforts of the project team and consultants throughout each phase of project development, providing project continuity from conceptual design to the construction document phase.
Chris Fought is the senior leader of North American Contractor Safety at General Motors. He has provided on-site construction safety guidance for projects in Brazil, Uzbekistan and Russia and developed local safety talent for GM and firms working at GM sites in Uzbekistan. Fought developed a guide for greenfield construction projects that identifies safety programs and activities to be implemented starting when the first shovel goes into the ground.

Danny Gibson is president and chief operating officer of MetroPower Inc., an active member of ABC since 1986 with 14 offices primarily in the southeast. After 40 years in the industry, he still proudly identifies himself as an electrician. Gibson has served as president of the Georgia Chapter of Independent Electrical Contractors, board member of the Central Bank of Georgia, and chair of the Bibb County Technical Advisory Board.

David Graham, LEED AP, is vice president and director of operations at Austin Commercial with expertise in preconstruction, construction operation and management of health care projects. His health care construction experience ranges from renovating spaces to constructing entirely new campuses—a total of 3,000,000 square feet of health care construction projects worth $1 billion. Former clients include Texas Health Resources, Children’s Medical Center, Parkland Hospital, UT Southwestern Medical Center and the public hospital for Tarrant County, Texas.

Mike Holland is the chief operating officer of Marek Brothers Systems Inc., an 80-year-old family-owned interior finishes specialty contractor with offices across Texas and in Atlanta. He chairs the Construction Career Collaborative and serves on construction sector council for the Greater Houston Partnership’s Upskill Initiative. He has served on the boards of ABC’s Greater Houston Chapter and the American Subcontractors Association, and currently serves on several community nonprofit boards.

Brian Holmes is a 25-year veteran of Texas Health Resources. He is senior vice president of real estate development and deployment, overseeing facilities development and capital project management for all hospitals owned by THR and through its partnerships. He also leads system facility engineering and real estate operations for THR’s portfolio of medical office buildings. Prior to joining THR, Holmes served as an officer in the Navy Civil Engineer Corps.

William T. Howard, director of driven piling for Cajun Industries LLC in Baton Rouge, Louisiana, is a construction management professional with 29 years of experience in the preliminary design, estimating and construction of deep foundations and earth retention structures. He has been involved with hundreds of successful projects in numerous locations in the United States and abroad. He is a member of the ABC Pelican Chapter, Deep Foundations Institute and Pile Driving Contractors Association.
Katie Leonard, vice president at BDR Partners, provides owner’s representative and project management services for health care and higher education construction throughout the Southeast. She is a sought-after speaker on construction management and procurement. Leonard serves on the Georgia Institute of Technology Construction Advisory Board for the College of Civil Engineering and on the Executive Board for the College of Building Construction and served on ABC’s 2015 board of directors.

Mark Mattox is an operations manager at Robins & Morton, where he oversees health care, education and commercial work for the company’s central division. He has been involved in field supervision and project management of more than 100 projects in his 22 years in the construction industry. He is passionate about building relationships and serves as a member of the board of directors of ABC of Alabama.

Dr. Ricky McShane has been practicing occupational medicine for more than 20 years. He is the owner and director of Occucare International, which operates six clinics in Texas and Louisiana and the largest occupational clinic in the Middle East, in Dubai. McShane is the corporate medical director for businesses with more than 100,000 employees and the medical control officer for U.S. Department of Defense paramedics and forward operating bases in Afghanistan.

Robert M. Mitsch has served as vice president of facility & property services, for Sutter Health since 2001. He is responsible for leading capital project planning and management as well as the acquisition, disposition and management of real estate assets and facilities management. During his tenure Sutter has received national accolades for innovation and excellence, including Engineering News-Record’s Owner of the Year Award and Lean Construction Institute’s Pioneer Award.

Spencer Moore has worked in the Texas architecture, engineering and construction industry for more than 20 years. Most recently, he was named vice president of facilities management and chief facilities officer at the University of Texas MD Anderson Cancer Center. Moore oversees more than 15 million square feet of clinical, research and administrative space and nearly 1,500 employees who provide safety, property management, logistical support and capital development services.

With more than two decades of experience in construction, Billy Naylor heads safety operations for the McCarthy Southern Region and is a Certified Occupational Safety Specialist. He currently implements behavior-based safety programs at 21 projects with nearly 700 employees. Under his leadership, McCarthy was awarded a Safety Through Exemplary Performance Gold Award, and he was named ABC TEXO’s Safety Professional of the Year in 2017.

Joe M. Powell is the executive director of the Institute for Healthcare Infrastructure Research, a program of the University Research Institute in Washington, D.C. A registered architect with a master’s degree in architecture, he has spent his 40-year career researching the relationship between corporate strategy, human behavior and the built environment. He is the author of The New Competitiveness in Design & Construction.

Capt. Nate Price is the chief of the facilities enterprise for the Defense Health Agency. He has served more than 20 years in the Navy’s Civil Engineer Corps, focused on leading strong teams and building and managing utilities, infrastructure and the environment. Recent career highlights in his include serving as the director of operations for the Naval Facilities Engineering Command’s Engineering and Expeditionary Warfare Center, orchestrating the delivery of unique solutions around the globe.
J. David Pugh is a partner in the Birmingham, Alabama, office of Bradley Arant Boult Cummings LLP, where he is part of the firm’s construction law practice group. He advises contractors, subcontractors, owners and developers on the development, design and construction process. Pugh holds a bachelor’s degree in civil engineering from the University of Alabama and worked as a project engineer before earning his law degree from Vanderbilt University Law School.

A 28-year veteran of the construction industry, Kevin Sell is the chief values officer of United Group Services, a Cincinnati-based industrial construction and engineering firm that works throughout the United States. Sell was a contributing author to George Burk’s Value-Centered Leadership, and he co-authored the Voluntary Protection Program for Construction for the U.S. Department of Labor-OSHA. He is a past chair of the Kentucky Occupational Safety and Health Review Commission.

Darrell O. Simpson, senior vice president of development, brings more than 25 years of health care design and construction experience to The Sanders Trust, where he oversees active construction projects and generates new development opportunities. He has held senior management positions with leading general contractors specializing in health care projects, providing project management, business development and division operations leadership. Simpson earned a Bachelor of Science degree in building science from Auburn University.

James E. Springer started working at Gilbane Building Co. in 1980 while attending college. Now vice president of Gilbane’s Southwest Business Unit focusing on sales and operational excellence, his experience includes all aspects of general commercial construction and project management, including project engineering, pre-construction, procurement/purchasing, field personnel and catastrophic/emergency response. Notable projects include Frito-Lay Headquarters, the University of California Bioscience Building and George R. Brown Convention Center in Houston.

Brian Stamper is vice president of business development for Advantic LLC, an international turnkey structural composite company, where he manages and develops client relationships. Previously he led business development at United Group Services and worked with owners during stints at the Construction Users Roundtable and Construction Labor Market Analyzer. He started his construction career with Danis Construction and has construction project management experience in the industrial and commercial sectors.

Dr. Kenneth Sullivan is an associate professor at the School of Sustainable Engineering and the Built Environment teaching advances in construction delivery and innovation. He specializes in construction delivery approaches, best-value procurement, performance and risk measurement and organizational transformation. He has helped Fortune 500 companies and public organizations transform their construction services, including the City of Los Angeles Department of Water and Power, Salt River Project and Seattle City Light.

Jim Thompson is the corporate EH&S director at Kwest Group LLC, a nationwide civil construction and environmental services contractor based in Perrysburg, Ohio. His 22 years of construction experience and leadership has helped Kwest Group create a world-class safety culture and become one of the safest contractors in America, earning multiple national safety and project awards and surpassing two million work hours without a lost-time incident.
When you choose to work with an **ACCREDITED QUALITY CONTRACTOR** (AQC), you choose to work with the best of Associated Builders and Contractors’ more than 21,000 member firms.

The AQC designation provides national recognition to construction firms that document their commitment to quality achievement in five areas of corporate responsibility: quality, safety training, community relations and diversity, employee benefits and employee training.
The experience far and away exceeded my expectations. It was one of the high points of my life. More people should get an opportunity to see exactly what this is all about. It's bigger than any one individual...this is a movement...somewhere people's lives are changed significantly. The event was well-planned and organized and unreal.

—Richard Brown, 2018 Craft Professional of the Year, Gaylor Electric

ABC Convention 2018 started a merit shop movement to


Secure your spot at ABC Convention 2019 today.

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DO MORE WITH ABC

Founded on the merit shop philosophy, Associated Builders and Contractors helps its more than 21,000 members develop people, win work and deliver work safely, ethically and profitably for the betterment of the communities in which ABC and its members work. From best-in-class safety programs to educational events, accreditation and award programs, ABC has the solutions for merit shop companies nationwide. abc.org

Here’s a sampling of ABC’s programs and services:

**Accredited Quality Contractor**
The Accredited Quality Contractor (AQC) program publicly recognizes construction firms that have documented their commitment in five key areas of corporate responsibility: quality, safety, employee benefits, training, and community relations. The program requires recertification. abc.org/aqc

**Construction Executive**
Construction Executive, ABC’s award-winning magazine, is the leading source for news, market developments and business issues impacting the construction industry. Designed to help readers run more profitable and productive businesses, each issue reaches more than 53,000 contractors and construction-related business owners.

constructionexec.com

**Construction Management Competition**
This hallmark competition promotes careers in construction management. The intense, two-day competition features teams of college students testing their skills in project management, estimating, safety, quality control and presentation skills. abc.org/cmc

**Craft Instructor of the Year**
Each year, ABC presents the Craft Instructor of the Year award to an instructor who possesses outstanding creativity, a positive attitude, and the ability to transfer knowledge through good communications skills and innovative teaching to promote lifelong learning to the future workforce. The recipient of this national award best embodies the merit shop ideals through superior effort and talent. abc.org/cioy

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— Jep Pound
Project Manager
Brashfield & Gorrie

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Craft Professional of the Year
ABC presents the annual Craft Professional of the Year award to an individual who sets a high standard for professionals in their craft by exhibiting outstanding skills and leadership. The recipient of this national award demonstrates a passion for the trade, takes pride in hands-on work, and appreciates the satisfaction of a job well done to benefit both the construction industry and the greater community. abc.org/cpoy

Diversity & Inclusion Summit
ABC’s Diversity & Inclusion Summit is a gathering of industry leaders and key stakeholders who understand the value of diversity in construction and whose goal is to help promote the association’s mission within diverse groups. diversity.abc.org

Excellence in Construction® Awards
ABC’s National Excellence in Construction Awards program recognizes the industry’s most innovative and high-quality construction projects across the nation. Firms are also honored with national awards for achievement in safety and diversity and the Contractor of the Year. Winning contractor firms are joined at an annual black-tie awards gala by their project team—owners, architects and engineers—to celebrate this prestigious achievement. abc.org/eic

National Craft Championships
ABC’s annual National Craft Championships celebrates lifelong learning in the merit shop construction industry. Craft trainees from chapter and member training programs across the country compete for national recognition in 13 crafts in an intense two-day event during ABC Convention. nationalcraftchampionships.org

Peer Groups
ABC’s peer groups give like-minded business owners an environment conducive to sharing ideas and discussing opportunities and challenges—all with the goal of improving their businesses. Peer groups consist of six to 10 ABC member companies within a trade or interest area and with similar annual revenues. Members in the same peer group do not operate in the same competitive market, which fosters trust and an open exchange of information. abc.org/peergroups

ABC Project Management Institute at Purdue University
The ABC Project Management Institute was designed by and for today’s contractors as an intensive management education program held at Purdue University in West Lafayette, Ind. The 80-hour program uses real examples and case studies to teach owners, managers and estimators to develop and utilize tools that will improve profitability and productivity and increase customer satisfaction. abc.org/pmi

Safety Training and Evaluation (STEP)
Established in 1989, ABC’s STEP program was developed and written by contractors, for contractors, to establish safety as a core value. STEP offers an organized approach for analyzing and developing company-wide safety and loss prevention programs that can reduce recordable incidents by up to 85 percent. abc.org/step

ABC Users Summit
The exclusive ABC Users Summit brings contractors and owners together for general sessions, networking functions and segment-specific breakout sessions where issues unique to the health care and industrial industries are addressed. userssummit.abc.org

Young Professionals
ABC’s national Young Professionals program gives young leaders the opportunity to network and build relationships with peers, industry experts and association leaders across the country, and to learn from different perspectives. Participants gain access to resources on industry trends and insight into the future of construction. youngprofessionals.abc.org
ABC and its 70 chapters have 800+ apprenticeship and training programs around the country to promote careers in construction, address the skilled worker shortage and improve skills, productivity and career advancement. Find your local ABC chapter for details. abc.org/chapterlocator

Outreach initiatives include student chapters at colleges and universities, scholarship programs and relationships with education and training organizations. workforce.abc.org

### Attendees (as of Sept. 25)

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