

ABC INDUSTRIAL USERS SUMMIT

OCTOBER 22–23

**JW MARRIOTT SAN ANTONIO
COUNTRY HILL RESORT AND SPA
SAN ANTONIO, TEXAS**

ONSITE PROGRAM



Tuesday, October 22, 2013

Noon – 5:00 p.m.

Registration

Grand Oaks Ballroom, F Foyer

6:30 – 7:15 p.m.

Reception

All Registered Summit Guests
Grand Oaks Terrace

5:30 – 6:30 p.m.

VIP Reception (invitation only)

Sunday House Garden

7:30 – 9:00 p.m.

Dinner

All Registered Summit Guests
Grand Oaks Ballroom, Salons A & B

Wednesday, October 23, 2013

7:00 – 7:45 a.m.

Breakfast

Grand Oaks Ballroom, Salons N-P

8:00 – 8:15 a.m.

The Value of ABC

Grand Oaks Ballroom, Salon K

7:50 – 8:00 a.m.

Welcome and Introductions

Grand Oaks Ballroom, Salon K

SPEAKER:

Mike Bellaman, President & CEO
Associated Builders and Contractors

SPEAKERS:

Kevin Sell, Steering Committee Chair and Vice
President, United Group Services

Greg Hoberock, 2013 ABC National Chairman and
CEO of hth companies, inc.

8:15 – 9:15 a.m.

Exceeding Expectations in the Safety Arena: The User and Contractor Partnership

Grand Oaks Ballroom, Salon K

Gain a better understanding of ABC's initiatives
to help members and the industry achieve zero-

Wednesday, October 23, 2013 (Cont.)

incident workplaces. Learn how contractors and users have partnered to develop and implement innovative safety practices on projects and company-wide. ABC's commitment to, and our members' involvement in, OSHA's Voluntary Protection Program (VPP) also will be shared.

SPEAKERS:

Ed Foulke, ABC Safety Committee Member and Partner at Fisher & Phillips LLP (Moderator)

Kevin Sell, Vice President, United Group Services

Ryan Odendahl, President and Partner
Kwest Group, LLC

Todd Meek, Corporate Safety Director
Lauren Engineers and Constructors

9:15 – 9:45 a.m.

Delivering Quality in a Challenging Environment, Part One

Grand Oaks Ballroom, Salon K

Learn how contractors have created a culture that values quality and how they partner with owners and users to meet stringent quality standards.

SPEAKERS:

Robin Murphy, Senior Construction Quality Control Manager, NOVA Group, Inc.

A. Ross Myers, Chairman, American Infrastructure

William J. Clouatre, Vice President, Corporate Business Development, Cajun Industries LLC

9:45 – 10:00 a.m.

Refreshment Break

Grand Oaks Ballroom, Salon K

10:00 – 10:30 a.m.

Delivering Quality in a Challenging Environment, Part Two

Grand Oaks Ballroom, Salon K

10:30 – 11:30 a.m.

Developing and Delivering Craft Training Through Multiple Channels

Grand Oaks Ballroom, Salon K

ABC members use a variety of resources to train management and craft professionals, including ABC's Chapter network and their own company-sponsored programs. Many of these programs use curriculum developed by NCCER, an organization that also accredits training sponsors, certifies training instructors and tracks students' credentials.

SPEAKERS:

Mike Bellaman, President & CEO
Associated Builders and Contractors (Moderator)

Daniel Groves, Director of Operations and Workforce Consultant, Construction Users Roundtable (CURT)

Tim Johnson, Director of Government Relations
NCCER

Greg Sizemore, Sr. Manager Craft Development
Zachry Industrial, Inc.

Jorge Tarajano, President & CEO, Pala-Group, Inc.

Wednesday, October 23, 2013 (Cont.)

11:30 a.m. – 12:10 p.m.

Washington Update: An Overview of the Political and Regulatory Issues Affecting the Construction Industry

Grand Oaks Ballroom, Salons N-P – Lunch Served

SPEAKER:

Chris Singerling, Senior Director, Political Affairs
Associated Builders and Contractors

12:15 – 1:00 p.m.

Workforce Shortage or Productivity Failure?

Grand Oaks Ballroom, Salon K

A Conversation with Mike Casten, Founder,
Construction Concepts

A unique, thought-provoking perspective on the projected skilled labor shortage. What if there isn't a shortage, but a failure of our management and construction planning systems to maximize productivity?

SPEAKER:

Mike Casten, Founder, Construction Concepts

1:00 – 1:50 p.m.

Open Forum: Moving the Construction Industry Forward

Grand Oaks Ballroom, Salon K

1:50 – 2:00 p.m.

Wrap-Up and Closing Remarks

Grand Oaks Ballroom, Salon K

Speaker Bios (In Alphabetical Order):

Michael D. Bellaman, President and CEO of Associated Builders and Contractors

Michael D. Bellaman is president and CEO of Associated Builders and Contractors (ABC), a national trade association representing 22,000 members from more than 19,000 construction and industry-related firms. His focus is on increasing the value of ABC to its members and the construction industry.

In his role, Bellaman leads an industry-wide effort with the Construction Coalition for a Drug- and Alcohol-Free Workplace; focuses on ABC's Safety Training and Evaluation Process (STEP); has joined forces with USA Cares to train veterans for careers in construction; and serves as a trustee for the Trimmer Construction Education Foundation, which generates funds to support construction education. He also oversees legislative efforts to secure a level playing field for all members of the construction industry – regardless of union affiliation.

In his 23-year career with Lend Lease Corporation, Bellaman served as CEO of Americas for Bovis Lend Lease from 2008-2010 and as CEO of Lend Lease Retail and Communities from 2005-2008.

Bellaman is a 1985 graduate of Penn State University with a Bachelor of Science degree in Architectural Engineering.

Mike Casten, Founder of Construction Concepts

Before attending Colorado State University as an Industrial Construction Management major, Mike Casten started his construction career as a carpenters' apprentice. Later, based on his experience as a project engineer, superintendent, production analyst, chief estimator, project manager

and area manager for general contractors such as the Hensel Phelps Construction Company, he founded Construction Concepts in 1978. Over the last 35 years, he has provided consulting services in the area of breakthrough performance improvement for hundreds of individual construction operations and on projects of every size and type across the United States and in Canada, Mexico, and Venezuela.

He is currently consulting with a select group of clients in the deployment of Construction Concepts' construction project production management system (CP2Ms®) that balances a focus on improving the predictability and reliability of project work flow with the optimization of the effectiveness and efficiency of the work at the crew level.

William J. Clouatre, Vice President of Corporate Business Development for Cajun Industries, LLC

William J. Clouatre is vice president of corporate business development for Cajun Industries, LLC, Baton Rouge, La. Clouatre is a 27-year veteran of the engineering, construction and maintenance services industries, primarily in the power, chemical and refining markets.

He has held numerous positions including procurement, contracts administration, site management, project management, and now business development, working with prominent engineering and construction and general construction forms.

Clouatre has been involved in ABC since 1993 with the ABC Pelican and Bayou Chapters and has held many positions including as chapter chairman for the Pelican Chapter in 2002-2003.

Speaker Bios (Cont.)

Edwin G. Foulke, Jr., Partner for Fisher & Phillips LLP

Edwin G. Foulke, Jr. is a partner in the law firm of Fisher & Phillips LLP, Washington, D.C., and serves as co-chair of the Workplace Safety and Catastrophe Management Practice Group. He was Assistant Secretary of Labor for OSHA under former President George W. Bush and chair of the Occupational Safety and Health Review Commission, under former President George H. W. Bush.

Foulke has worked in the labor and employment area for more than 30 years, focusing on occupational safety issues, workplace violence, risk assessment/prevention, whistleblower protection, and accident and fatality prevention. He was named one of the 50 most influential Environmental Health and Safety leaders in 2008, 2010, 2011 and 2012-13 by *EHS Today* magazine.

Daniel Groves, Director of Operations and Workforce Consultant for Construction Users Roundtable

Daniel Groves is the director of operations and workforce consultant for the Construction Users Roundtable (CURT), an international organization of about 60 national and global companies representing nearly \$200 billion in annual construction spending.

Groves began working with CURT in 2007 on urgent workforce-related issues. He served on the CURT Workforce Committee, the CURT Tripartite Initiative and worked with the Business Roundtable on the Gulf Coast Workforce Development Initiative. In addition to the development of a national marketing program for craft labor, he has worked on the development and implementation of the Construction Labor Market Analyzer®, an online, national craft labor supply and demand analytics

model, and the 20/20 Foresight Report, a periodic labor market analytics publication. In 2010, Groves was named a global Top 25 Newsmaker by *Engineering News-Record* for his work in developing and launching this first-ever, real-time online project labor planning tool used by Fortune 500 companies nationwide.

Groves graduated from Asbury University in Kentucky with a degree in accounting and business management.

Greg Hoberock, 2013 ABC National Chairman and CEO of hth companies, inc.

Greg Hoberock, CEO of hth companies, inc., Union, Mo., is the 2013 ABC National Chairman. Hoberock leads the ABC Executive Committee and Board of Directors, guides the association's national initiatives and serves as its spokesperson.

Before becoming chairman, Hoberock served as ABC's chairman-elect in 2012 and Midwest Region vice chairman in 2010 and 2011. Hoberock also has served on several committees including ABC's Government Affairs Coordinating Committee, Grassroots Committee and Labor Committee, as well as on the ABC Board of Directors and as a member and chairman of the Construction Legal Rights Foundation. Hoberock won the prestigious Grassroots Person of the Year award in 2006.

In addition, Hoberock was president of the ABC Heart of America Chapter in 1991 and vice president in 1990. He also chaired the chapter's Education Committee and served on the Legislative and Business Development committees.

Hoberock has more than 30 years of experience in the construction industry and has been CEO of hth companies since founding the company 26 years ago.

Tim Johnson, Director of Government Relations for NCCER, Owner and Founder of The TJC Group

Tim Johnson consults as the director of government relations for NCCER where he is a national spokesperson promoting construction craft training and careers in the construction industry. He also is the owner and founder of The TJC Group, Baton Rouge, La., which is a 23-year-old firm specializing in governmental relations, public relations, workforce development, business development, association management and a wide range of facilitation services.

Johnson has six years as a lead committee staffer for the Louisiana State Senate and five years as the director of business development for the Construction and Maintenance Division of the Shaw Group (Now CB&I). He served almost seven years as the director of training and then executive director for the ABC Pelican Chapter, leading one of the largest privately funded construction craft training centers in the United States with an enrollment of more than 1,600 students per semester.

Johnson also consults as the executive director of the Central Gulf Industry Alliance (CGIA) and is the host of the weekly television and radio programs, Louisiana Business and Industry Show.

Todd Meek, Corporate Safety Director of Lauren Engineers and Constructors

Todd is the 2013 Chairman of the ABC National Environment, Health & Safety Committee.

Robin Murphy, Quality Control Manager of Nova Group, Inc.

Robin Murphy serves as the quality control manager at Nova Group, Inc., Napa, Calif., where she has implemented and administered quality control

programs for federal government projects for the past nine years. Murphy typically functions as the primary liaison between owner and contractor. During her tenure at Nova, Murphy has worked on projects that include the Defense Fuel Storage Facility Base Point, worth nearly \$140 million; the San Nicolas Island Supply Pier, worth more than \$15 million; and the SSBN/SSGN Support Facilities, P-345, Naval Base Kitsap, worth more than \$12 million.

In addition, Murphy has industry training that includes United States Army Corps of Engineers Construction Quality Management for Contractors, NCCER 40-hour Safety Supervisor Training, 40-hour Hazwoper Certification and she is a LEED Accredited Professional.

Murphy has a Bachelor of Science in Civil Engineering from the University of California, Los Angeles, and has more than 30 years of experience in the construction industry.

A. Ross Myers, Chairman of American Infrastructure

A. Ross Myers is chairman of American Infrastructure, Worcester, Pa., a large heavy civil contracting firm. Myers joined the family business, Alan A. Myers and Son, after graduating from Virginia Tech in 1972 with a Bachelor of Science degree in Civil Engineering. He became president in 1983.

Growing from 10 employees in 1972 to more than 1,700, the company—now American Infrastructure—has gained industry-wide recognition for its innovative management, well-trained workforce, award-winning safety programs and high levels of customer satisfaction. It is one of *Engineering News Record's* Top 50 Heavy Contractors and one of Pennsylvania's Top 100 Places to Work.

Speaker Bios (Cont.)

Myers sits on the Advisory Board at Virginia Tech and co-founded the Myers-Lawson School of Construction, meant to partner with industry as the benchmark provider of knowledge and leadership to make careers in construction a first choice.

In addition, Myers is on the board of New Life Youth and Family Services, a secondary school for at-risk youth. In 1986, he established a scholarship fund honoring his father, Allan C. Myers, for local community college students.

Ryan Odendahl, President and Partner of Kwest Group

Ryan Odendahl is president and partner at Kwest Group, Perrysburg, Ohio, a civil and environmental construction firm that performs projects in the energy, defense and public/private infrastructure markets. Under Odendahl's leadership and with the support and dedication of the Kwest Group team, the company grew from a small local contractor to a nationwide firm performing work in 21 states and Naval Station Guantanamo Bay, Cuba. The keystone of the Kwest Group culture is a strong emphasis on safety involving employees at all levels in the execution of the safety program. Kwest Group has achieved nearly 700,000 man-hours without a lost-time incident and has been awarded two ABC National Safety Excellence Awards (2010, 2012).

Odendahl served eight years in the United States Marine Corps before attending The University of Findlay where he graduated with honors, earning a Bachelor of Science degree in Safety and Environmental Management and a Master of Business Administration. An avid outdoorsman, Odendahl also holds several local leadership roles with the Boy Scouts of America, Erie Shores Council.

Kevin Sell, Vice President of United Group Services, Inc.

Kevin Sell is the vice president of United Group Services, Inc., Cincinnati, Ohio, a full service, industrial mechanical firm with operations in eight states. Sell has 23 years of experience in the construction industry. In addition to several environmental, health and safety credentials, his education includes technical degrees in Fire Science and Business Administration from Northern Kentucky University, a bachelor's degree in Fire and Safety Engineering from the University of Cincinnati, and a master's degree in Construction Management from Clemson University.

Sell was a contributing author to George Burk's book, "Value Centered Leadership," and he co-wrote the Voluntary Protection Program for Construction for OSHA.

Sell also has served as chairman of the Kentucky Occupational Safety and Health Review Commission from 2005-2009 and as a board member on the Kentucky Workers Compensation Funding Commission for two years. In addition, Sell served as a member of the 2012 U.S. Electoral College representing Kentucky's Fourth Congressional District and is the national chairman of ABC's Free Enterprise Alliance.

Chris Singerling, Sr. Director of Political Affairs for Associated Builders and Contractors

Chris Singerling is the senior director of political affairs at Associated Builders and Contractors. In this capacity he supervises, plans and directs ABC's political action committee (ABC PAC); its issue advocacy arm the Free Enterprise Alliance; and all other national political efforts.

Singerling brings to ABC more than 12 years of experience on Capitol Hill. Prior to joining ABC, he served in a variety of positions, most recently as political director for Congressman John Boehner (R-Ohio) and special projects and coalitions director for the House Republican Conference under Congressman J.C. Watts (R-Okla.). He also served as Congressman John Kasich's (R-Ohio) deputy political director and personal aide during his 2000 presidential campaign. His career began at the National Republican Congressional Committee prior to working for Congressman Tom DeLay (R-Texas).

Greg Sizemore, Senior Manager of Craft Development for Zachry Industrial, Inc.

Greg Sizemore is the senior manager of craft development with Zachry Industrial, Inc., San Antonio, Texas, and has managed both professional and craft-based training programs in the engineering and construction industry for the past 30 years. Under his leadership, his teams have designed and implemented multiple nationally recognized and award-winning training programs and training interventions. Sizemore is a member and past chair of the NCCER Workforce Development Committee, serves as a chairman for the ABC National Craft Championships and is a board member of the Construction and Maintenance Education Foundation (CMEF).

Jorge L. Tarajano, President and CEO of Pala-Group, Inc.

Since 1986, Jorge Tarajano has served in a variety of executive management positions within Pala Group, with responsibility for the execution of construction operations. Prior to joining Pala Group, Tarajano served as a project engineer for The International Paper Company, Mobile, Ala., where he was responsible for field project execution. Tarajano is active in professional organizations and has served as president of the ABC Pelican Chapter; the chair of ABC's Industrial Contractors Council; and on a variety of committees at the chapter and national levels. In addition to his professional responsibilities, Tarajano serves on the board of the Istrouma Area Boy Scouts of America. He is a member of Louisiana's Workforce Investment Council (WIC) where he also chairs the WIC's Craft Workforce Committee. Tarajano holds a Bachelor of Science in Mechanical Engineering from Louisiana State University.

List of Registrants (As of Wednesday, 10/16)

ABC-National	Arlington	VA	Michael D. Bellaman
American Infrastructure, Inc.	Worcester	PA	Ross Myers
Barriere Construction Company, LLC	Metairie	LA	Matthew Lammon
Barriere Construction Company, LLC	Metairie	LA	David F. Mayer
Barriere Construction Company, LLC	Metairie	LA	George Wilson
Beacon Electric Company	Cincinnati	OH	Joe N. Mellencamp
Bradley Arant Boult Cummings, LLP	Birmingham	AL	David Pugh
Brasfield & Gorrie, LLC	Birmingham	AL	Steve Manown
Brasfield & Gorrie, LLC	Nashville	TN	Dan Parkinson
Cajun Industries, LLC	Baton Rouge	LA	William Clouatre
Cajun Industries, LLC	Baton Rouge	LA	Todd Grigsby
Casey Industrial	Westminster	CO	Kellen Walters
Construction Concepts	Greensboro	NC	Mike Casten
Construction Users Roundtable	Cincinnati	OH	Daniel Groves
Dow Corning Corp	Midland	MI	Joseph Harrison
Fisher & Phillips, LLP	Atlanta	GA	Edwin G. Foulke, Jr.
Fluor Corporation	Dallas	TX	Robert Frawley
Gaylor Inc.	Noblesville	IN	Chuck Goodrich
GE Aviation	Cincinnati	OH	Joe Davis
Hospital Corp. of America	Brentwood	TN	Tom Boyle
hth companies, inc.	Union	MO	Gregory E. Hoberock
hth companies, inc.	Union	MO	Eric Wilson
IHI E&C International Corporation	Houston	TX	Ted Turner
Interstates Companies	Sioux Center	IA	Brandt L. Bensema
Interstates Companies	Sioux Center	IA	Larry Den Herder
ISN Software Corporation	Dallas	TX	Jaclyn Blake
ISN Software Corporation	Dallas	TX	Zoe Horton
Kelchner, Inc.	Springboro	OH	Rob Beecham
Kelchner, Inc.	Springboro	OH	Todd Kelchner
Kelchner, Inc.	Springboro	OH	Troy A. Norvell
Kwest Group	Perrysburg	OH	Jim Thompson
Kwest Group, LLC	Perrysburg	OH	Ryan Odendahl
Lauren Engineers & Constructors	Abilene	TX	Todd Meek
LG&E and KU Services Co.	Louisville	KY	Joseph Clements
NCCER	Alachua	FL	Tim Johnson
Nova Group, Inc.	Napa	CA	Robin Murphy
Ohio Valley Electrical Services LLC	Blue Ash	OH	Dean Porter
Pala-Group, Inc.	Baton Rouge	LA	Jorge L. Tarajano
PCL Industrial Construction Co.	Houston	TX	Mike Huddleston

Repcon, Inc.	Deer Park	TX	R. E. Parker
S & B Engineers & Constructors, Ltd.	Baton Rouge	LA	Tommy Morrow
S & B Engineers & Constructors, Ltd.	Baton Rouge	LA	Dale Sullivan
S&B Engineers and Constructors, Ltd.	Houston	TX	Randy Walker
Skanska USA Building, Inc.	San Antonio	TX	Scott Cannon
Sunbelt Rentals	Baytown	TX	Jay Queen
Taft, Stettinius & Hollister LLP	Dayton	OH	Fred A. Ungerman Jr.
Tradesmen International, Inc	Houston	TX	Chad Sorrick
Turner Industries Group, LLC	Baton Rouge	LA	Stephen Toups
United Group Services, Inc.	Cincinnati	OH	Dan Freese
United Group Services, Inc.	Cincinnati	OH	Mark W. Mosley
United Group Services, Inc.	Cincinnati	OH	Kevin Sell
Valero Energy Corporation	San Antonio	TX	Tony Jones
Valero Fleet Services	San Antonio	TX	Kennen Howell
Valero Fleet Services	San Antonio	TX	Jerome Ries
WASKEY	Baton Rouge	LA	Timothy Rodriguez
Wickersham Construction and Engineering, Inc.	Lancaster	PA	Jon Sensenig
Willmar Electric Service	Lincoln	NE	David Chapin
Zachry Industrial, Inc.	San Antonio	TX	Greg Sizemore

INDUSTRIAL USERS SUMMIT STEERING COMMITTEE

Kevin Sell, Committee Chair, Vice President, United Group Services

Mike Bellaman, President and CEO, Associated Builders and Contractors

Greg Hoberock, CEO, hth companies, inc., 2013 ABC National Chairman

William J. Cloutre, Vice President, Corporate Business Development, Cajun Industries, LLC

Joe Clements, Director, Power Generation Commercial Operations, LG&E and KU Services Company

Joseph E. Harrison, Strategic Supply Manager, Engineering & Construction Services, Dow Corning Corporation - Global Procurement

Joe Davis, Director, EHS, GE Aviation, US

ABC STAFF

ABC-National Arlington VA Chris Singerling

ABC-National Arlington VA Sandy Lynch

ABC-National Arlington VA Chris Williams

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3. Open your web browser
4. Your browser will be re-directed to the Marriott website
5. On the top left side of the website page, click on "Connect to Internet"
6. You will be prompted to enter a code—please type the following: ABC2013
7. Accept terms and you will be connected to the Internet

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