



ABC USERS SUMMIT

HEALTH CARE • INDUSTRIAL • MULTISITE

Westin Dallas Stonebriar | May 18-20, 2022

RESOURCE GUIDE
2022



Health Care



Industrial



Multisite

userssummit.abc.org





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Welcome to the ninth annual ABC Users Summit!



We are excited to announce the addition of the multisite track to this year's Users Summit lineup, thanks to the collaboration and support from ABC member Sevan Multi-Site Solutions.

The vision of the summit has always been to expand beyond the industrial and health care markets and, thanks to our partnership with Sevan, the timing was right to grow this year. The new track is designed for contractors who work with clients, most of the industry's iconic brands, that perform the same or similar work across a geographic area.

The collaboration and communication between contractors and clients is critical to project planning and delivery and having a host of users from diverse segments attending the summit has always been a bonus. Every year, our users find as much value in networking with their peers as they do interacting with our contractor members. That's the synergy the Users Summit aims to create.

I would like to recognize the members of the Industrial, Health Care and Multisite Steering committees for their leadership, and the sponsors, presenters and moderators for sharing their time and talent.

I would also like to thank our attendees—contractors and users alike—for taking time out of your schedule to be here. We will make the most of your time here and look forward to a great event.

If you need anything while on site, please reach out to me or a member of the ABC National staff team.

Sincerely,

Kevin Sell, CVO
United Group Services
ABC Users Summit Chair

ABC Users Summit Chair

Kevin Sell, *United Group Services*

HEALTH CARE STEERING COMMITTEE

Chair: David Pugh, *Bradley, Arant, Boult Cummings LLP*

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Jim Arca, *T-Mobile*

Joe Collins, *McDonald's*

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John Lehmann, *Poole Anderson Construction*

Tony Rader, *National Roofing Partners*

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EVACUATION PROCEDURES

Exit the building via the nearest staircase and make your way to the furthest part of the parking lot. In the instance of an emergency all elevators will relocate to the lobby level and will not operate until the emergency has cleared.

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Sessions

Wednesday, May 18, 2022

5-6 p.m.

Meet and Greet *Beans & Barrel Patio*

6 p.m.

Dinner on Your Own

Thursday, May 19, 2022

9 a.m.-5 p.m.

Registration Open *Legacy Foyer*

10:30 a.m.-12 p.m.

General Session *Legacy Ballroom*

Industry Trajectory Changes

Kenn Sullivan returns to the 2022 Users Summit with a summary of his research team's work in measuring the impacts of the economy and workforce shortages on project execution. Sullivan will illustrate key considerations that may be missed by today's users, and why following the urge to go low bid can be dangerous in the current environment.

Presenter: *Kenneth Sullivan, Ph.D., Arizona State University*

12-12:30 p.m.

Lunch *Legacy Foyer*

12:30-1:45 p.m.

General Session *Legacy Ballroom*

Blockchain and Smart Contracts

Blockchain has permeated almost every aspect of society, business and government. Blockchain-enabled smart contracts help capture project events digitally, process transactions and payments automatically, provide an immutable single source of truth for all parties and recapture lost value resulting from transactional friction. Get insights into the power of this technology and highlight specific areas where it is improving capital efficiency on projects today.

Presenter: *Pete Dumont, PrairieDog and AG&P*

1:45-2:15 p.m.

Break

2:15-3:30 p.m. **Breakout Sessions**

INDUSTRIAL TRACK *Legacy Ballroom*

Impacts of Design-Assist

Over the last decade, there have been many collaborative efforts between the user and contractor to flesh out constructability issues ahead of mobilization. Regardless of the approach, design-assist has proven to save money, improve schedule and avoid costs. Panelists will share their experiences and their successes, and how they achieved them.

Moderator: *Kevin Sell, United Group Services*

Panelists: *Bob Dresser, Strategic Executive Consulting LLC; Ed Luckenbach, Retired, Air Products and Chemicals; David Pugh, Bradley; Kenneth Sullivan, Ph.D., Arizona State University; Robert Wagner, Proctor & Gamble*

HEALTH CARE TRACK *Sunset Ballroom*

Constructing a Moving Target

Most hospital and health care construction projects represent large capital expenditures that from conception to occupancy can take years to execute. During that time, numerous economic, owner, resource, environmental, technology and regulatory changes make completing a project on time and on budget excessively challenging. This panel will discuss the most unpredictable factors, anticipated trends and best practices to address and moderate the volatility.

Moderator: *Joe M. Powell, University Research Institute*

Panelists: *Michael D. Brennan, Ph.D., AIA, NCARB, U.S. Department of Veterans Affairs; Steph Hixson, Sibley Memorial Hospital/John Hopkins Medicine; Walter B. Jones Jr., MetroHealth; Clayton Mitchell, Jefferson Health; Spencer Moore, MD Anderson Cancer Center*

MULTISITE TRACK *Caverns Ballroom*

The Changing Nature of the Construction Industry—What We Have Learned in the Last Two Years

The past 24 months have forced businesses to “pivot or die” more than ever before. Each new crisis has moved us further away from pre-2020 normalcy. We’ve faced a global pandemic; the “Great Resignation”; remote workplaces; worldwide supply chain breakdowns; near-historic highs in inflation, oil and lumber; unparalleled domestic political polarization; and the threat of world conflict. Still, some companies are thriving. Learn why.

Moderator: *Michael Konieczka, Allen Industries*

Panelists: *John C. Lehmann, Poole Anderson Construction; Tony Rader, National Roofing Partners*

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Sessions

Thursday, May 19, 2022 (Continued)

3:30-3:45 p.m.

Break

3:45-5 p.m. Breakout Sessions

INDUSTRIAL TRACK *Legacy Ballroom*

Best Practices and Strategies to Handle Volatile Costs and Delays

With the limited availability of construction materials, supply chain and shipping disruptions, current market conditions and global impacts, the cost of construction materials is extremely volatile right now. Panelists will discuss front-end efforts to address the potential escalation of material costs and delays in procurement; best practices and strategies to resolve issues of increased costs and delays; and panelists' experiences where collaboration was not possible.

Moderator: Lowell T. Woods Jr., Taft Stettinius & Hollister LLP

Panelists: Mark Clarke, Hensel Phelps; Jim Dimas, LG&E and KU; Tim Elmore, Alkermes; Jason Wroblewski, Haley-Greer

HEALTH CARE TRACK *Sunset Ballroom*

Meeting Heightened Expectations

Today's health care providers are demanding more from the built environment to aid in their community missions, improve operational efficiencies, contribute to quality of care and lower costs. Buildings must be safer, healthier, more efficient and meet ever-increasing demands for sustainability, environmental protections and "net zero" targets. This panel will discuss how to establish realistic goals, set achievable metrics and define true costs, without adversely impacting the project's schedule and financial viability.

Moderator: Michelle Mader, Ankura

Panelists: Jackie Mustakas, LEED, Robins & Morton; Jill Pearsall, Texas Children's Hospital; David Prusha, HKS Inc.; Aaron Rice, TDIndustries

MULTISITE TRACK *Caverns Ballroom*

The Multisite Retailers' Perspective

Understanding retailers' greatest needs from the construction community allows you to become a contractor of choice. Hear directly from retailers on their most pressing concerns and how contractors can alleviate them.

Moderator: Byron Edgmon, Sevan Multi-Site Solutions

Panelists: Jim Arca, T-Mobile; Joe Collins, McDonald's USA; Andrew Dettmann, At Home

6:15 p.m.

General Reception *Garden Terrace*

7:15-9 p.m.

Dinner *Garden Terrace*

Sponsored by



Friday, May 20, 2022

7-7:45 a.m.

General Session/Breakfast Program *Legacy Ballroom*

Why Mental Health Matters

Suicide in the construction industry is more than three times the national average and five times greater than construction worker fatalities. It's time to expand our safety focus to include mental health. Project and company owners must lead the effort as we raise awareness, create a culture of empathy and implement suicide prevention and awareness programs on every jobsite.

Presenter: Greg Sizemore, ABC National

7:45-8 a.m.

Break

8-9:15 a.m.

General Session *Legacy Ballroom*

Navigating Global Supply Chain Challenges

With factors such as the global pandemic and the Russia-Ukraine war, the construction industry is experiencing volatile pricing, limited availability and delays in procuring critical materials, equipment and infrastructure. And with congestion and delays at major ports coupled with increasing inflation, the movement of these materials is causing additional strain. This panel will discuss factors affecting the global supply chain, how industry leaders are adapting and what lies ahead.

Moderator: David Pugh, Bradley

Panelists: Joe Clements, PPL Services Co.; Brandon Mabile, Performance Contractors; Tony Rader, National Roofing Partners



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Founded on the merit shop philosophy, Associated Builders and Contractors helps its more than 21,000 members develop people, win work and deliver work safely, ethically and profitably for the betterment of the communities in which ABC and its members work. From best-in-class safety programs to educational events, accreditation and award programs, ABC has the solutions for merit shop companies nationwide. Here's a sampling of ABC's programs and services. Learn more at abc.org.

Accredited Quality Contractor



The AQC credential provides national recognition to construction firms that annually document their commitment to quality achievement in five areas of corporate responsibility: quality construction, safety, community relations, talent management—including inclusion, diversity and equity—and employee education. abc.org/aqc



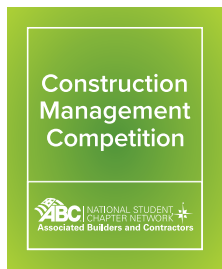
Construction Executive

Construction Executive, ABC's award-winning magazine, is the

leading source for news, market developments and business

issues affecting the construction industry. Designed to help readers run more profitable and productive businesses, each issue reaches more than 50,000 contractors and construction-related business owners. constructionexec.com

Construction Management Competition



The ABC Construction Management Competition is a hallmark competition that promotes careers in construction management. The competition

is designed to challenge construction knowledge, organization, time management and presentation skills, giving the nation's top construction management students a glimpse into the real world of construction and an opportunity to showcase their talents. abc.org/cmc

Construction Workforce Awards



Each year, ABC presents the Craft Instructor of the Year, Craft Professional of the Year and Young Professional of the Year. These individuals play critical roles in shaping the future of the construction industry by highlighting construction as a meaningful lifelong career, emphasizing safe work practices and expanding education opportunities. abc.org/cwa

Excellence in Construction® Awards



ABC's National Excellence in Construction Awards recognize the industry's most innovative and high-quality construction projects across the nation, as well as firms that have demonstrated world-class safety and diversity excellence and the Contractor of the Year. Winning contractor firms are joined at an annual black-tie awards gala by their project team—owners, architects and engineers—to celebrate these prestigious achievements. abc.org/eic

Inclusion, Diversity and Equity Summit



ABC's annual Inclusion, Diversity and Equity Summit harnesses innovation by demonstrating diversity as a key driver of success. Join industry leaders and stakeholders for thought-provoking discussions and solutions-based recommendations that help ABC members build diverse workplaces and supplier networks, all while reimagining the intersection of diversity and innovation. abc.org/diversity

National Craft Championships



ABC's annual National Craft Championships celebrates lifelong learning in the merit shop construction industry. Craft trainees from chapter and

member education programs across the country compete for national recognition in more than a dozen crafts in an intense two-day event during ABC's convention. abc.org/ncc

National Student Chapter Network



The ABC National Student Chapter Network connects local ABC chapters to colleges and universities with construction-related degree programs, with the ultimate goal of building the construction management pipeline and mentoring future leaders of the construction industry. abc.org/studentchapter



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Peer Groups

ABC's peer groups give like-minded business owners an environment conducive to sharing ideas and discussing opportunities and challenges—all with the goal of improving their businesses. Peer groups consist of six to 10 ABC member companies within a trade or interest area and with similar annual revenues. Members in the same peer group do not operate in the same competitive market, which fosters trust and an open exchange of information. abc.org/peergroups

Project Management Institute



The ABC Project Management Institute is a premier education and professional development opportunity for future project management leaders. Developed by experienced contractors and Kirk Alter, a nationally recognized subject matter expert with decades of project management experience, this course is designed specifically to meet the needs of today's contractors. abc.org/pmi

STEP Safety Management System



Founded in 1989 as a safety benchmarking and improvement tool, STEP has evolved into a world-class safety management system that dramatically improves safety performance among participants, regardless of company size or type of work. Participating ABC member firms measure their safety processes and policies on key components through a detailed questionnaire with the goal of implementing or enhancing safety programs that reduce jobsite incident rates. Companies receive a rating of Diamond, Platinum, Gold, Silver, Bronze or Participant based on their safety performance. STEP members prove that world-class safety is achievable with a companywide commitment to safety as a core value. abc.org/step

Top Performers



Published as a supplement to *Construction Executive* magazine, the annual Top Performers lists recognize ABC members' achievements in safety, quality, diversity and project excellence ranked by work hours, with special designations identified. The 2022 edition features the top 200 contractors; top trade, specialty and general contractors; and top contractors by market, all of which have earned the elite Accredited Quality Contractor credential and STEP Gold or higher. abc.org/topperformers

A collage of various covers of Construction Executive magazine, showing different themes like "Collaboration Competition", "Breaking New Ground", "Safety", "Born to Lead", and "Remodeling Modern Medicine".

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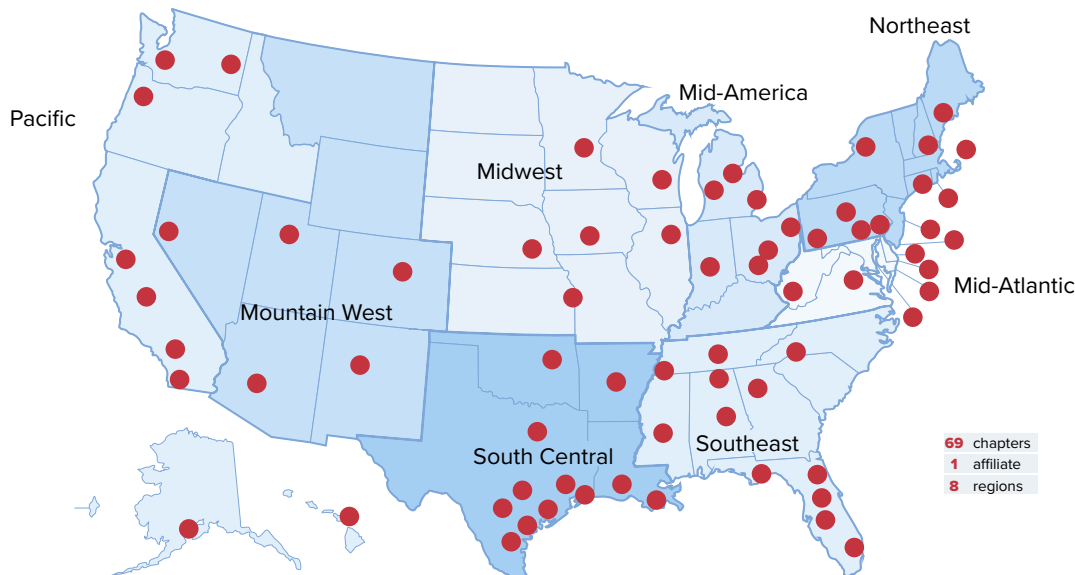
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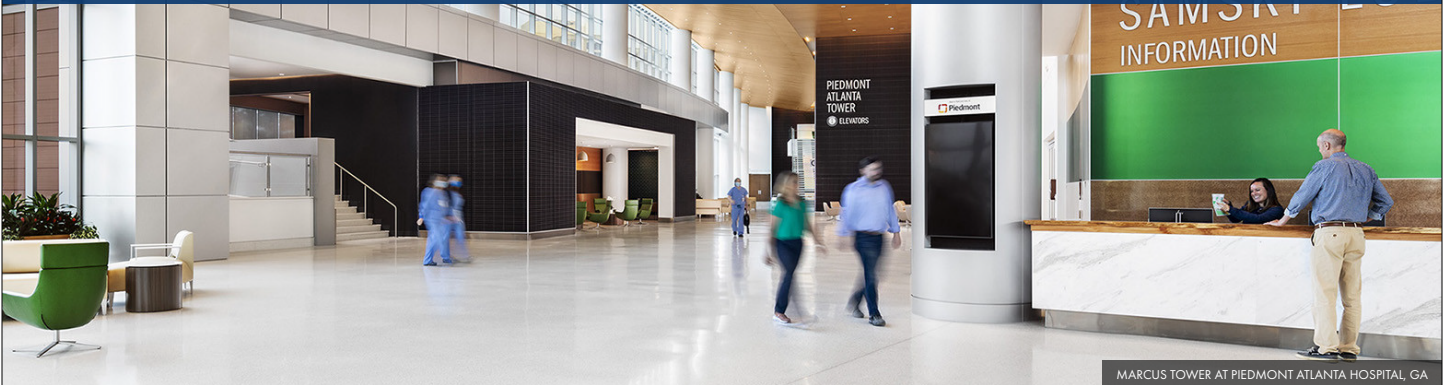
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Meet the Speakers



Jim Arca has 34 years of experience in the retail construction industry, working for companies like ExxonMobil, 7-Eleven, FedEx Office and T-Mobile. Over the

last seven years at T-Mobile, he has played a predominant role in the transformation of the brand as director of retail construction. Arca leads a team of 35 project managers covering the construction and retail technology needs of 3,000 T-Mobile corporate stores, 4,000 T-Mobile dealer-operated stores and well as 7,300 Metro stores.



As executive director for the Office of Construction and Facilities Management at the U.S. Department of Veterans Affairs, **Michael D. Brennan,**

Ph.D., AIA, NCARB is responsible for planning, design and construction of facilities for the National Cemetery Administration and the Veterans Health Administration, the nation's largest integrated health care system. Additionally, he manages facility sustainability, seismic corrections, physical security and historic preservation of VA's facilities.



Mark Clarke is chief estimator for the Southwest District of Hensel Phelps. Clarke has over 25 years of experience with Hensel Phelps and provides all

estimating, procurement, training and management for his respective region. He coordinates all future market analysis and construction cost tracking, and leads all pricing reviews and bid management.



Joe Clements, director of generation procurement and warehousing at PPL Services Co., has 40 years of experience in the electric and gas utility

industry, focused on complex industrial contracting and procurement for constructing, operating and maintaining major facilities that enable LG&E and KU to provide service to 1.1 million customers in Kentucky and Southwestern Virginia. He is currently responsible for leading a team of 55, focused on contracting, procurement, materials management and invoice processing for an 8,000-megawatt power generation fleet in Kentucky.



Joe Collins is senior director of development in US Restaurant Development for McDonald's USA. Collins leads US Restaurant Design,

Construction, Construction Supply Chain and Coordination teams, supporting a restaurant portfolio of over 14,000 restaurants. With over 26 years in restaurant development, Collins' current responsibilities include executing a yearly development plan, maintaining restaurant standards and developing strategies to efficiently manage capital spend.



Andrew Dettmann is senior director of design and construction for At Home Stores, leading the construction, design and development

teams. Dettmann has been a part of At Home since 2018 when he joined to help lead the ground-up development program. Since then, he's directly overseen the design and construction of over 100 of the 250 At Home stores across the county.



Jim Dimas has served as in-house counsel to Louisville Gas and Electric Co. and Kentucky Utilities Company Energy LLC, or LKE, and its subsidiaries

since 2001, and now reports within the Office of General Counsel of LKE's parent company, PPL Corp. His practice currently focuses on advising

LKE's Commercial Operations and Project Engineering departments with respect to the preparation, negotiation and administration of contracts for work at electric generation sites owned and operated by LG&E and KU, two subsidiaries of LKE.



Bob Dresser has over 40 years of industrial construction leadership experience. Dresser's industry experience includes oil and gas, liquefied natural gas,

nuclear, pulp and paper, power and chemical. He incorporated Strategic Executive Consulting almost five years ago, and enjoys enabling owners and contractors of all sizes with his expert construction advisory and witness services.



Peter Dumont, P.E., is the CEO of PrairieDog and chief innovation and digitalization officer and managing director for AG&P. He has nearly 30

years of domestic and international engineering and construction experience in developing and executing capital projects globally. Dumont has worked in all phases of delivery, from early planning through detailed engineering, procurement, construction and maintenance on assets up to \$30 billion in capital cost.



Byron Edgmon is a multisite program and project delivery specialist focusing on portfolio-wide program solutions involving design, construction and

development expertise at Sevan Multi-Site Solutions. As vice president of operations, Edgmon works with corporate and retail real estate executives, entrepreneurs and franchise businesses. He brings innovation, process and management solutions with proven market success.

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Meet the Speakers



Tim Elmore is director of project services for Alkermes Inc., a global pharmaceutical development and manufacturing

company. He started with Alkermes 20 years ago after working in project controls and management for various engineering, procurement and construction firms. Elmore is responsible for oversight of the portfolio procurement and contracting processes to ensure best value is attained while meeting financial, timeline and regulatory requirements.



Stephanie Hixson is senior director of real estate and construction at Sibley Memorial Hospital in Washington, D.C. In her current role, she leads both operations

maintenance and construction teams and currently has an intensive care unit, sterile processing department and interventional radiology department as active projects. Previously she worked at the National Institutes of Health in various leadership roles in their Design and Construction Division, with a focus on laboratory construction.



Walker B. Jones Jr. has led major hospital replacement projects that include the \$767 million campus transformation at MetroHealth in Cleveland to be

completed in 2022, and the \$1.3 billion New Parkland Hospital in Dallas completed in 2014. He is a national leader in health care design, who has provided innovative, strategic vision and leadership for over 30 years.



Michael J. Konieczka is executive vice president of architectural solutions at Allen Industries Inc. He and his team bring new life to buildings by transforming

the building exterior into a brand enhancement for clients. Prior to joining Allen, Konieczka spent over 30 years working at the senior executive level for two of the nation's largest construction management firms, Turner Construction and Skanska USA Building. He most recently served as president and COO of Wagman Construction Inc.



John Lehmann has spent more than 35 years in the construction industry working for national and regional construction companies. He is

currently senior vice president of Poole Anderson Construction, providing leadership and strategic direction to operations. He is first vice chair of the ABC Keystone Chapter and a longtime member of the Construction Leadership Network.



Ed Luckenbach is retired from Air Products and Chemicals and was manager for the field execution team, overseeing construction and

commissioning. Luckenbach spent more than 31 years with Air Products in industrial gas plant engineering, design and construction. His career includes mechanical engineering of systems, large machinery engineering and commissioning and more than 15 years of starting up industrial plants. His passion is site safety, leadership and making the contractor workforce successful.



Brandon Mabile is strategic development manager for Performance Contractors and is the 2020 ABC Young Professional

of the Year. He has served as chair of the ABC Greater Houston Chapter, the Construction and Maintenance Education Foundation and the Free Enterprise Alliance, and has also chaired his chapter's PAC and Legislative Affairs Committees.



Michelle Mader is managing director of Ankura, combining a passion for health care with a talent for strategic thinking, empowering clients to navigate complex, fast-paced

challenges. She is an effective leader who inspires innovation, creative solutions and the delivery of concrete results. Her experience over the last 20 years includes identifying growth opportunities and cultivating alignment within large, transformational health care systems.



Clayton (Mitch) Mitchell leads facilities management services and public safety for Jefferson Health, an 18-hospital health care system and university based

in Philadelphia and southern New Jersey. He is charged with leading a corporate transformation of real estate, facilities, security and 400-plus staff distributed across five divisions. His responsibilities include delivery of a 19-story, 462,000-square-foot, \$762 million specialty care pavilion under construction in Philadelphia's Center City, the largest capital project in the system's history.



Spencer Moore has been part of the architecture, engineering and construction industry in Texas for more than 20 years. He is currently vice

president of operations and facilities management and chief facilities officer at The University of Texas MD Anderson Cancer Center. Moore oversees more than 16 million square feet of hospital, outpatient clinic, laboratory, office, conference and administrative space and services to support nearly 20,000 employees.



Jackie Mustakas, LEED, is sustainability manager at Robins & Morton, responsible for ensuring the construction firm

Meet the Speakers

remains a sustainability leader and continues to surpass clients' green building expectations. She is knowledgeable in many green building certification programs and has encouraged strong team collaboration and enhanced certification outcomes on unique and complex health care projects.



An architectural graduate of the University of Southern California, **Jill Pearsall** has spent most of her career in health care facility planning, with

the last 20 years at Texas Children's Hospital, guiding the development of over \$2 billion of work and adding over 5 million square feet. Pearsall currently serves as senior vice president, Facilities Planning & Development and Real Estate Services. She is a licensed architect in Texas and California and holds a certificate from the National Council of Architectural Registration Boards.



Joe M. Powell is executive director of the Institute for Healthcare Infrastructure Research, a program of the University Research Institute

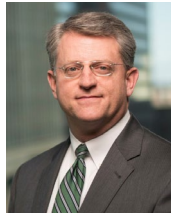
in Washington, D.C. A registered architect, Powell has spent his 40-year career researching the relationship between corporate strategy, human behavior and the built environment. He is the author of "The New Competitiveness in Design & Construction."



David Prusha is a principal and health care practice leader for HKS. He has been involved in the planning, design and construction of health care projects

throughout the United States during his 35-year tenure with the firm.

Prusha believes the integration of sound practical design with innovative construction practices can positively affect owner budgets, patient outcomes and speed to market, translating to quality, lower-cost health care.



J. David Pugh is a partner in the Birmingham, Alabama, office of Bradley Arant Boult Cummings LLP, where he is part of the firm's construction

law practice group. He advises contractors, subcontractors, owners and developers on the development, design and construction process. Pugh worked as a project engineer before earning his law degree from Vanderbilt University Law School.



Tony Rader is executive vice president of sales for National Roofing Partners. NRP is a privately owned, Dallas-based contractor working

in all facets of roof construction—including commercial and industrial projects—with more than 200 partners nationwide. Rader manages a national sales and marketing staff with executive oversight of key project initiatives. He served as the 2019 chair of the ABC Board of Directors.



Aaron Rice is vice president of Dallas Construction for TDIndustries, a leading full-service mechanical construction and facilities service

company with offices in Texas, Arizona and Colorado. He has served TD for 25 years in a variety of project management and operations leadership roles. Rice is responsible for sales strategy and management, construction operations and process improvements for TD. He provides

oversight for TD's Dallas-area commercial and health care sectors.



Kevin Sell is CVO of United Group Services, a Cincinnati industrial construction firm that works throughout the country. He also provides corporate

oversight for Elite Welding Academy, Core Crew, PMS and Innovative Mechanical Services. Sell has technical degrees in fire science and business administration, a bachelor's in safety engineering and a master's in construction management. Sell also serves as a Department of Labor special government employee.



Greg Sizemore is ABC's vice president of health, safety, environment and workforce development. He oversees a network of education

programs and leads ABC's health, safety, environment and workforce development initiatives. Sizemore is past chair of the ABC National Craft Championships Committee and NCCER Workforce Development Committee, serves on the board of directors of NCCER and is chair of the Construction Industry Alliance for Suicide Prevention.



Kenneth Sullivan, Ph.D., is a professor in the School of Sustainable Engineering and the Built Environment at Arizona State University, teaching

advances in construction delivery and innovation. He specializes in construction delivery approaches, best value procurement, performance and risk measurement and organizational transformation. He has helped Fortune 500 companies and public organizations transform their construction services, including the city of Los Angeles, Google and Georgia-Pacific.

Meet the Speakers



Robert E. Wagner has spent more than 30 years in capital/project work at Procter & Gamble. He is currently working on a large-value project in which P&G

is leveraging Lean IPD approaches. Prior to P&G, he worked in railway construction, surveying and soils engineering. Wagner also is chair of the Manufacturing and Life Sciences Sector Committee at the Construction Industry Institute and co-chair of the Lean Project Delivery Committee at the Construction Users Roundtable.



Lowell T. Woods Jr. is a partner with the law firm of Taft Stettinius & Hollister LLP, with offices in Ohio, Indiana, Illinois, Kentucky, Michigan and

Arizona. He focuses his practice on alternative dispute resolution and litigation in the construction industry, both public and private, as well as labor and employment, first-party insurance disputes and general commercial litigation. Woods drafts contracts and provides guidance and training to client representatives on a wide scope of construction-related matters.



Jason Wroblewski began his career with Haley-Greer Inc. in August 2004 as a project engineer. He was promoted to project manager, senior project

manager, vice president of project management and executive vice president. Wroblewski has over 25 years of experience in the construction industry and has managed many of Haley-Greer's larger projects, including BP Project Rodeo, GeoSouthern Energy, Texas Children's Hospital Neurological Research Institute, One Legacy West and Globe Life Field.

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