

ONSITE PROGRAM



ABC USERS SUMMIT

HEALTH CARE • INDUSTRIAL

Loews Don CeSar Hotel, St. Pete Beach, Fla. • October 8–9, 2015



Health Care



Industrial

Welcome



On behalf of the Associated Builders and Contractors (ABC) Users Summit Steering Committee, welcome to the 3rd Users Summit!

After two years of holding successful Summits focused on improving project planning and delivery in the industrial market, this year we expanded to include our counterparts in the health care.

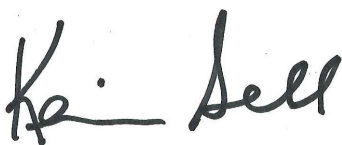
While my industrial friends may find it odd to share a venue with the health care group, the reality is that all construction users and contractors benefit from conversations about how to deliver quality projects on time and on budget, regardless of where they fit in the market. As we continue to grow the program, our hope is to one day have a Users Summit where construction owners from every segment gather with ABC contractors to focus on quality and process improvements.

Over the next two days, you will take part in general sessions as well as health care and industrial breakouts, and I encourage you to take the networking as serious at the education. Use this opportunity to network with one another—user to contractor, user to user, contractor to contractor—and to develop your professional network and share ideas and best practices with those you meet here at the Summit.

We feel confident that our program will provide you and your business - regardless of whether you are a user or a contractor - a better understanding of the opportunities and challenges in the ever-changing and growing health care and industrial markets.

I'd like to thank William Clouatre, David Pugh, members of the Steering Committees, and our event sponsors for their leadership and financial support for this year's program.

Have a great conference and I look forward to your feedback on the program as well as your thoughts on how we can make this event even more valuable.

A handwritten signature in black ink that reads "Kevin Sell". The signature is written in a cursive, flowing style.

Kevin Sell

Committee Chair: Vice President and Chief Visionary Officer, United Group Services

Committee Members

User Summit Chair

Kevin Sell
United Group Services

Health Care Steering Committee

Chair: David Pugh
Bradley, Arant, Boult Cummings LLP

Tom Boyle
Hospital Corporation of America

Jeff Christmann
ADAMS Management Services, Inc.

Steve Cona
ABC Gulf Coast Chapter

Jack Darnall
Brasfield & Gorrie, LLC

Scott Dater
Bergelectric Corp.

Bob McCooles
Ascension Health

Matt Nurkin
Lend Lease

Sam Stiteler
MetroPower, Inc.

Industrial Steering Committee

Chair: William J. Clouatre
Cajun Industries, LLC

Mark Brantley
Jacobs Engineering Group, Inc.

Joe Clements
LG&E and KU Services Company

Ronny Daigle
OneSource EHS, LLC

Joe Dorsch
DuPont Company

Robert Frawley
Fluor Construction

Russell Hamley
ABC Greater Houston Chapter

Doug Hoberock
hth companies, inc.

Chris Medema
Dow Corning Corporation

Craig Messer
ISC Constructors, LLC

Need Anything?

Please feel free to
contact us anytime.

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Senior Director,
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karazsia@abc.org
703.475.2466



Internet Access

Meeting Space Login: Loews_Conf
(no password, just need to accept the terms & conditions)

Thursday, October 8

11:00 a.m. – 5:00 p.m.

Registration

5th Floor Foyer

1:00 p.m. – 1:45 p.m.

Users Summit 2015 Opening Session: The Road to World Class Safety

King Charles Ballroom

Presented by: *Mike Bellaman, President and CEO, Associated Builders and Contractors*

Powerful evidence about the factors and actions that enable construction companies to deliver world class safety results will be revealed. The first ABC STEP Safety Performance Report is not an academic study, nor is it a research project. This report, through ABC's Annual Safety Training and Evaluation Process (STEP) Process, has captured actions of real construction companies, delivering real work and constructing real projects. This report reconciles cause and effect and documents the return on effort, leadership and commitment to delivering work safely by demonstrating how the deployment of real systems and processes correlate with actual results. A copy of the STEP Application and Process and complete ABC STEP Safety Performance Report accompany the presentation.

2:00 p.m. – 3:15 p.m.

HEALTH CARE TRACK

The Current Landscape

Del Prado Room

Moderated by: *Thomas H. Boyle, AVP - Construction Management, HCA The Healthcare Company*

Panelists: *Emil Slavik, Director, Healthcare Advisory Services, ADAMS Management Services Corporation; Matt Nurkin, Senior Vice President, Health Care Development, Lend Lease; Matthew Latuchie, Director, Center for Strategic Planning, Sg2; Rick James, Senior Vice President of Development, HCA The Healthcare Company*

What economic, demographic, legislative and regulatory factors are driving changes and choices in the health care industry and what are the resultant effects on the development, design, and construction of health care facilities? In this session, you will hear from national experts who will identify the megatrends affecting the practice of medicine and the resulting effects on the planning, design and construction of health care facilities.

INDUSTRIAL TRACK

Leveraging Onboarding Platforms and Occupational Injury Management (OIM) Programs to Reduce Costs and Improve Safety and Productivity

King Charles Ballroom

Moderated by: *Doug Hoberock, Vice President of Operations, hth companies, inc.*

Panelists: *Joe Dorsch, Global Construction Manager, DuPont; Jerry Pullin, HSE Manager, Five Star International; Ronny Daigle, President, OneSource EHS, LLC; Ron Torres, Managing Partner, Core, Inc.*

Medical providers, owners and contractors are taking a more proactive approach to make sure every project is staffed with the right person for the right job and that they have both the physical and mental capacity to perform at the highest levels possible. Learn how pre-placement screening, a robust onboarding process, and an OIM program can impact workplace injury and create a safe environment.

3:15 p.m.-3:30 p.m.

Break

3:30 p.m.-5:00 p.m.

HEALTH CARE TRACK

Wants and Needs: What the Owners/Developers Wish Contractors Knew

Del Prado Room

Moderated by: *Jeff Christmann*, Chief Executive Officer, ADAMS Management Services

Panelists: *Bob McCoo*le, Senior Vice President, Ascension Facilities Resource Group; **Donald E. Futrell**, CHFM, Vice President, Facilities and Support Services, Moffitt Cancer Center; **John T. Thomas**, President and Chief Executive Officer, Physicians Realty Trust

Given the external and internal factors driving the capital spend decisions of hospital owners, health care owners, and health care developers, how can health care contractors and design/builders best respond to the needs of today's owner/developers? In this session, you will hear from some of the top owners and developers of health care facilities and listen to what is driving the decisions for capital projects and how contractors and design/builders can best respond and add value to the process.

INDUSTRIAL TRACK

Tackling the Top Productivity Pain Points, Part 1

King Charles Ballroom

Panelists: *Mark Brantley*, Vice President of Operations – Baton Rouge, Jacobs Engineering Group; **Craig Messer**, Vice President, ISC; **Michael Casten**, Principal, Construction Concepts; **Coby Perry**, Senior Manager, Capital Procurement, Sasol; **Todd Marks**, Executive Project Manager, Jacobs Engineering Group

Struggling with craft productivity? Join us for a two-part interactive session about the major factors crippling craft productivity today. We've gathered feedback from owners and contractors to identify the top factors wasting valuable money and time in the construction delivery process. We'll tackle those factors and share actions both owners and contractors can take to improve performance today and in the future.

5:30 p.m.-6:15 p.m.

VIP Reception for all Users and Executive Level Sponsors *Spa Rooftop*

6:15 p.m.-7:15 p.m.

General Reception for all Attendees *South Terrace*

7:15 p.m. – 9:00 p.m.

Dinner *King Charles Ballroom*

9:00 p.m. – 10:30 p.m.

After Party *South Terrace*

Friday, October 9

7:00 a.m. – 8:00 a.m.

Breakfast

South Terrace

8:00 a.m. – 9:15 a.m.

HEALTH CARE TRACK

The Rubber Meets the Road: What Contractors Wish the Owners/Developers Knew

Del Prado Room

Moderated by: **Bob McCoolle**, Senior Vice President, Ascension Facilities Resource Group

Panelists: **Jack Darnall**, Regional President, Brasfield & Gorrie, LLC; **Jim Poole**, Senior Vice President, Robins and Morton; **Danny Gibson**, President and COO, Metro Power; **Doug Mangers**, Vice President of Operations, McCarthy Building Services

As responsive and supportive as some contractors might wish to be, certain factors in the current market and some owner/developer habits and tendencies can adversely affect a contractor's ability to deliver on the owner's expectations. In this session, you will hear from contractors who will identify limiting factors on their ability to perform, including actions, activities, omissions and requirements of owners that can have an adverse impact on a contractor's performance.

INDUSTRIAL TRACK

Tackling the Top Productivity Pain Points, Part 2

King Charles Ballroom

Panelists: **Mark Brantley**, Vice President of Operations – Baton Rouge, Jacobs Engineering Group; **Craig Messer**, Vice President, ISC; **Michael Casten**, Principal, Construction Concepts; **Coby Perry**, Senior Manager, Capital Procurement, Sasol; **Todd Marks**, Executive Project Manager, Jacobs Engineering Group

Struggling with craft productivity? Join us for a two-part interactive session about the major factors crippling craft productivity today. We've gathered feedback from owners and contractors to identify the top factors wasting valuable money and time in the construction delivery process. We'll tackle those factors and share actions both owners and contractors can take to improve performance today and in the future.

9:30 a.m. – 11:00 a.m.

HEALTH CARE TRACK

In Search of a Better Mousetrap

Del Prado Room

Moderated by: *Jack Darnall*, Regional President, Brasfield & Gorrie, LLC

Panelists: *Michael Casten*, Principal, Construction Concepts; *Stacy Scopano*, Senior Industry Manager, Building Construction, Autodesk; *Chris Giattina*, CEO, BLOX

What are the various cutting-edge trends and best practices that can lead to lower overall project capital costs, better productivity and a better end product for today's health care contractor? Listen as these panelists discuss the advantages of new ways of achieving known objectives.

INDUSTRIAL TRACK

Contracting With "Skin in the Game"

King Charles Ballroom

Moderated by *William Clouatre*, Vice President, Cajun Industries, LLC

Panelists: *Joe Clements*, Director, Power Generation Commercial Operations, LG&E and KU Services; *Guy Schexnaydre*, Director of Operations, CB&I; *Dale Sullivan*, Operations Manager, S & B Engineers and Constructors, Ltd.

In today's fast-track project world, scopes are generally not fully developed to the point where a fixed price contract is possible. The owner/construction user generally wants some assurances from the contractor about cost containment and productivity enhancements, but the contractor is reluctant to commit without getting the full picture of what is required. This session will focus on how both the owner and the contractor define having "skin in the game" and what shared risk looks like, the importance of equal accountability, and desired contract strategies and alternative to lump sum that allow all partners to win on the construction project.

11:00 a.m. – 12:00 p.m.

Wrap Up

King Charles Ballroom

12:00 p.m. – 1:00 p.m.

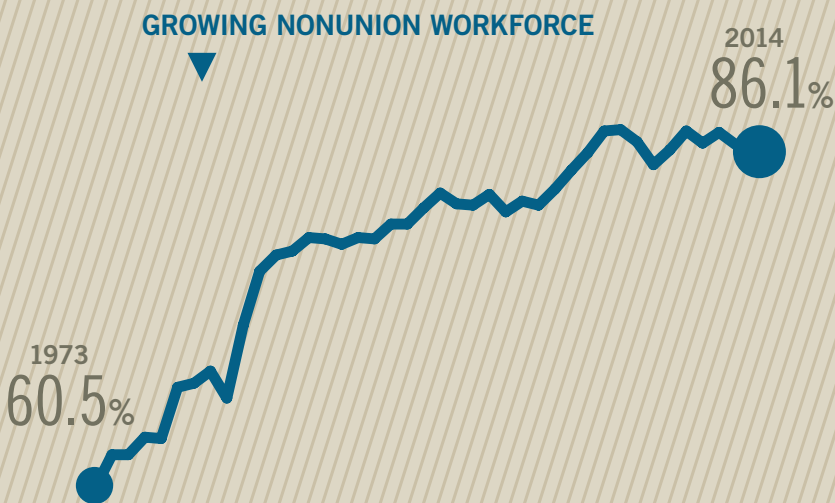
Lunch

South Terrace

Who is ABC?

- ▶ Nearly **21,000 members** from construction and industry-related firms representing all specialties within the U.S. construction industry, primarily those focused on the industrial and commercial sectors.
- ▶ Champions of **free enterprise** and **open competition** who are committed to delivering high-quality, safe construction projects that are awarded to the most qualified bidder, based on merit, not mandates or political favoritism.
- ▶ ABC members **build our communities**—from our schools and hospitals, to military installations, industrial facilities, skyscrapers, professional sporting venues and the playground down the street. They build the structures we use to work, play, heal and learn.

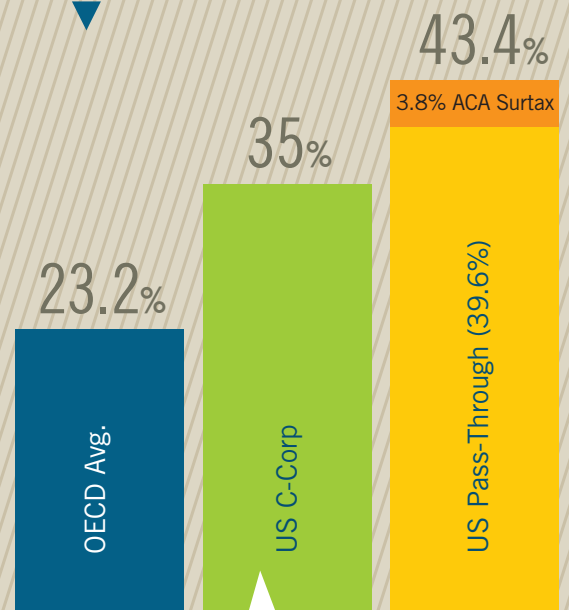
Did you know?



Nonunion workers in the U.S. construction industry, by percent, 1973-2014.

Bureau of Labor Statistics

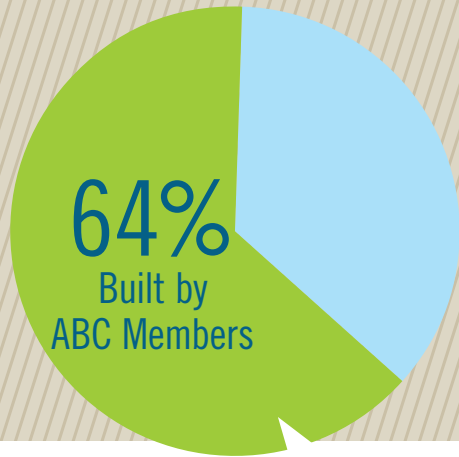
PAYING MORE THAN OUR FAIR SHARE



At 35%, the U.S. corporate tax rate is among the highest in the world—but with more than 3/4 of construction businesses structured as “pass-through” entities, most contractors are subject to a significantly higher tax rate than even the country’s largest corporations.

oecd.org and irs.org

COMPETING. WINNING. BUILDING.



The federal government has awarded \$56 billion in large-scale construction contracts from FY2009–FY2014. ABC members were awarded more than \$36 billion of this work.

usaspending.gov

INVESTING IN OUR PEOPLE

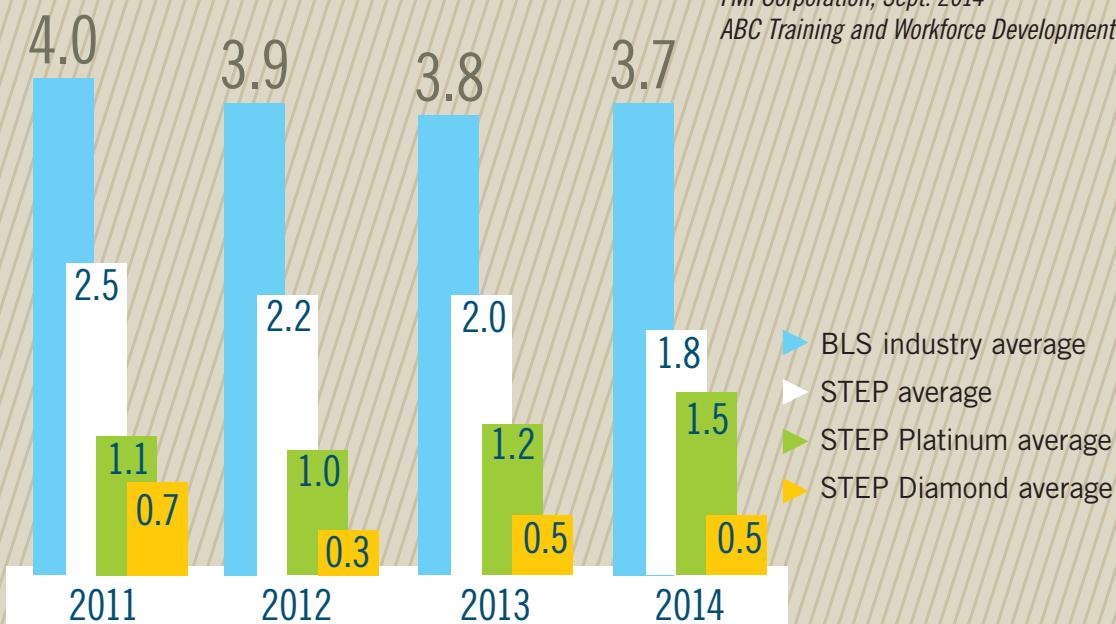
ABC contractor members
annually invest

\$1.1 BILLION

to train approximately

476,000
CONSTRUCTION INDUSTRY
PROFESSIONALS

FMI Corporation, Sept. 2014
ABC Training and Workforce Development Study



STEP Total Recordable Incident Rate (TRIR)
compared to BLS Industry Average.

abc.org

Speaker Biographies

Mike Bellaman

*President and Chief Executive Officer,
Associated Builders and Contractors*

Michael D. Bellaman is president and CEO of ABC, a national trade association representing nearly 21,000 construction and industry-related firms. His focus is on increasing the value of ABC to its members and the construction industry. He also oversees legislative efforts to secure a level playing field for all members of the construction industry – regardless of union affiliation. Bellaman leads the industry-wide Construction Coalition for a Drug- and Alcohol-Free Workplace; focuses on ABC's Safety Training and Evaluation Process (STEP); and serves as a trustee for the Trimmer Construction Education Foundation, which generates funds to support construction education. Previously he served as CEO of Americas for Bovis Lend Lease and as CEO of Lend Lease Retail and Communities. He is a graduate of Pennsylvania State University with a Bachelor of Science degree in architectural engineering.

Tom Boyle

Assistant Vice President of Construction, HCA, Inc.

Tom Boyle, assistant vice president of construction, HCA Inc., oversees more than \$600 million of spending on capital project contracts annually at the largest privately held healthcare company in the United States. He is responsible for design and construction for the Western United States, the United Kingdom, and remediation construction programs under the American for Disabilities Act (ADA). During his time at HCA, he has delivered more than 250 hospital projects and presently has over \$1.2 billion in capital project contracts in Alaska, California, Idaho, Kansas, Nevada, Oklahoma, Utah, Texas, and the United Kingdom. His responsibilities include developing land, hazardous material abatement, Phase I and Phase II environmental assessments, subsurface geotechnical exploration, construction, architectural and engineering services, building procurement, medical equipment, information technology, telecommunications. Boyle earned a bachelor's degree from Harding University.

Mark Brantley

*Vice President of Operations,
Jacobs Engineering Group*

Mark Brantley has more than 25 years of experience in the engineering, procurement and construction (EPC) industry in the refining, oil and gas, chemicals, pulp and paper, minerals and pharmaceutical business lines. He has held the positions of operations manager, manager of projects, field service operations manager, constructability manager, subcontract coordinator, construction manager, general field superintendent, project coordinator, scheduler, piping supervisor and manager of operations. He is currently vice president of operations for Jacobs Baton Rouge. He is responsible for all Jacobs business activities in Louisiana, which currently employ more than 1,200 staff and 2,100 craft employees. He also serves as executive sponsor for numerous capital projects, providing oversight and direction to bring them to successful completion.

Michael Casten

Principal, Construction Concepts

Mike Casten founded Construction Concepts in 1978, and over the last 35 years he has provided consulting services in the area of breakthrough performance improvement on hundreds of projects of every size and type and all across the United States and in Canada, Mexico and Venezuela. He is currently writing a book on crew-centered construction and consulting with a select group of clients on the deployment of Construction Concepts' Construction Project Production Management System (CP2Ms), which balances improving the predictability and reliability of project work flow with optimizing the effectiveness and efficiency of work at the crew level. Casten started his construction career as a carpenter's apprentice before attending Colorado State University to study industrial construction management.



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- Utilities Construction
- Geotextile Filter Fabric Placement
- Coal Ash Containment

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Jeff Christmann

Chief Executive Officer, ADAMS Management Services

Jeff Christmann has more than twenty years of experience in corporate and healthcare facility project management, construction and operations. As CEO of ADAMS, he carries full responsibility for leadership, operations and management of the company. Prior to joining ADAMS, he was vice president of business development for healthcare at McCarthy Building Companies, Inc., Dallas, and vice president of business development and marketing at GE Johnson Construction Company in Colorado Springs, Colo.

Joe Clements

Director, Power Generation Commercial Operations, LG&E and KU Energy, LLC

Joe Clements has 33 years of experience in the electric and gas utility industry focused on complex industrial contracting and procurement for construction, as well as the operation and maintenance of major facilities that enable LG&E and KU to provide service to 1.1 million customers in Kentucky and Southwestern Virginia. Throughout his career he has led the consolidation of spend and supply base on the most complex sourcing categories for LG&E and KU. This includes leading the generation construction contracting function during a \$4 billion expansion plan over multiple coal, natural gas and hydro generation projects. In his current role Joe is responsible for contracting, procurement, materials management and invoice processing for an 8,000 MW generation fleet in Kentucky. Clements earned bachelor's and master's degrees in industrial technology from Western Kentucky University.

William Clouatre

Vice President, Cajun Industries, LLC

William J. Clouatre is vice president of corporate business development for Cajun Industries, LLC, Baton Rouge, La. He is a 29-year veteran of the engineering, construction and maintenance services industries, primarily in the power, chemical and refining markets. He has held numerous positions including procurement, contracts administration, site management, project management and business development, where he works with prominent engineering and construction and general construction forms. Clouatre has been involved in the Pelican and New Orleans/Bayou ABC chapters since 1993 and has held many leadership positions, including chairman of the Pelican Chapter in 2002-2003.

Jack Darnall

Regional President, Brasfield & Gorrie, LLC

As regional president of Brasfield & Gorrie, Jack Darnall oversees operations for over \$900 million in annual construction revenues, 8 operating divisions, and projects in 28 states for federal, commercial, healthcare, and institutional markets. Brasfield & Gorrie is one of the nation's largest privately held construction firms, providing general contracting, design-build, and construction management services for a wide variety of market sectors. With a revenue of \$2.2 billion, Brasfield & Gorrie has 11 offices and approximately 2,600 employees. Engineering News-Record ranks Brasfield & Gorrie 27th among the nation's "Top 400 Contractors" for 2015, and Modern Healthcare magazine has ranked Brasfield among the nation's top healthcare general contractors for the past 18 years, currently ranked No. 3. Jack's civic services include the Birmingham Downtown Rotary, Birmingham Jefferson County Transit Authority, Leadership Birmingham, Mountain Brook Zoning Board, YMCA Board, and Magic Moments Board. His industry services include Associated Builders and Contractors State Chairman for the state of Alabama and National Chairman in 2006. Jack and his wife Ensley live in Birmingham, Alabama. They have four children Grier, JP, Mary Jackson, and Steele.

Joseph Dorsch

Global Construction Manager, DuPont

As global construction manager, Joseph Dorsch is accountable for the construction competency within DuPont. Total responsibility includes roughly \$1.5 billion annually in capital projects across all industrial sites. This role includes responsibility of all personnel in the construction function, center of competency leadership and overall responsibility for contractor safety. Previously, he was responsible for overall project execution in the northern and southern regions of North America. Dorsch has worked with DuPont for 23 years. He is a certified Six Sigma Black Belt focused on continuous improvement to enable the engineering organization to lean out processes. Throughout his work at DuPont he has been able to translate the core value of completing all projects without injury into reality. Average safety performance on projects is typically well below industry averages with total recordable rates (< .30). He believes that the ability to accomplish project results through engaged, integrated organizations is the key to any project's completion within budget and schedule requirements.

Donald E. Futrell, CHFM

*Vice President, Facilities and Support Services,
Moffitt Cancer Center*

As vice president of facilities and support services for Moffitt Cancer Center in Tampa, Fla., Donald E. Futrell is responsible for facilities management, plant operations, capital projects and construction and all support services. He has been actively involved in healthcare facilities management for more than 35 years at The Nebraska Medical Center, Loyola University Medical Center-Chicago and University of Chicago Hospitals and led the planning, design and construction of more than \$1.5 billion in healthcare construction projects. He holds professional designation as a Certified Healthcare Facilities Manager. Futrell has been an active member of the American Society for Healthcare Engineering for more than 20 years and is a past president of the Nebraska Society of Healthcare Engineers. He holds a Bachelor of Science degree in management science from National-Louis University. He has served in a variety of leadership roles for organizations including the American Cancer Society, Omaha Chamber of Commerce, Omaha Midtown Business Association and Blackstone Business Improvement District.

Chris Giattina

Chief Executive Officer, BLOX

An architect, manufacturer and contractor, Chris Giattina, CEO of BLOX, works with smart designers, industrial engineers, manufacturers and builders to make better buildings faster. His work designing training facilities for Honda and Kia introduced him to manufacturing methods that can improve the design and construction process through improved productivity. This led to the development of Design Manufacture Construction, an organizational framework, and the founding of BLOX to manufacture complex building components including headwalls, surgery ceilings, MEP racks and bathrooms. The Design Manufacture Construct process has been implemented in more than 30 projects by client HCA from Florida to California. Giattina earned degrees from the Georgia Institute of Technology and the University of Pennsylvania.



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—Richard Heisler
Senior Project Manager
Robins & Morton



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Danny Gibson

President & COO, MetroPower, Inc.

Danny Gibson is the president and COO of MetroPower, Inc., an active member of ABC since 1986 with 14 offices based primarily in the southeast. Prior to joining MetroPower 27 years ago, Gibson worked in his family business, and after 38 years in the industry he still proudly identifies himself as an electrician. An active industry leader, Gibson has served as president of the Georgia Chapter of Independent Electrical Contractors, board member of the Central Bank of Georgia, chair of the Bibb County Technical Advisory Board, chair of Macon 2000, director of the Macon Rotary Club and on the Greater Macon Chamber of Commerce and Better Business Bureau. He is an honorary commander at Robins Air Force Base. Gibson is a former chair of the Medical Center of Georgia Foundation (now Navicent) and the Macon/Bibb Certified Literate Community. He is an alumnus of Abraham Baldwin Agricultural College and a graduate of the Wharton Advanced Management Program at the University of Pennsylvania.

Doug Hoberock

Vice President of Plant Operations, hth companies

Doug Hoberock has worked in a variety of roles in the power industry, including estimator and design and field engineer, and transitioned into construction management in 2012. He has served as vice president of plant operations at hth companies since 2014. Headquartered in Union, Mo, hth provides a wide variety of construction services to commercial and industrial customers throughout the Midwest including mechanical insulation, scaffold erection, industrial cleaning and maintenance, welding, pipefitting and confined space rescue. He earned a Bachelor of Science degree in mechanical and aerospace engineering from the University of Missouri.

Richard E. James

Senior Vice President, Strategy and Development, HCA West Florida

Richard E. James is senior vice president of strategy and development for HCA West Florida, the region's premier health system comprised of 16 acute care hospitals and 15 outpatient centers, caring for more than one million patients last year. James joined HCA in 2005 as vice president of sales; his responsibilities have included developing and implementing a sales program for the HCA West Florida division. In 2013 he was promoted to senior vice president where he provides oversight

for HCA West Florida's strategic planning, service line development, marketing and sales initiatives. Prior to joining HCA, James was the president and general manager for Stryker Orthopedics in Central and West Florida. He is active in Big Brothers Big Sisters and Booker Elementary School's Adopt a Class Program. He received his bachelor's degree in business administration from Flagler College.

Matt Latuchie

Director, Center for Strategic Planning, Sg2

Matt Latuchie recently joined Sg2's Intelligence Team as director for strategic planning, working with clients to develop initiatives that position their organizations for sustained growth. Previously he was a part of Sg2's Service Delivery Team working directly with administrative and clinical leadership to help them understand the most critical business issues facing their organizations, and to support them by proactively aligning Sg2 intelligence, analytics and consulting services to their specific growth and performance goals. He regularly speaks to senior leadership teams at client organizations on national trends facing health care organizations and the critical growth and performance drivers at their institutions and in their markets. Before joining Sg2, Latuchie worked at Rapid City Regional Hospital in South Dakota and the Advisory Board Company in Washington, D.C., specializing in hospital throughput efficiency and surgical supply cost analysis and consulting. He is a current member of the American College of Hospital Executives.

Doug Mangers

Vice President of Operations, McCarthy Building Services

Doug Mangers is vice president of operations for the central division of McCarthy Building Companies, Inc. He oversees all healthcare work, monitoring project performance throughout the lifecycle of a job with a continual focus on client satisfaction. With more than 20 years of experience in construction, he has spent the majority of his career working to develop strong team relationships on complex campus projects. He began his career at McCarthy as a project engineer and held positions as field superintendent, project manager, senior project manager and project director before assuming his current role. In total, Mangers has participated in more than \$1 billion of completed construction projects across America. He holds a Bachelor of Science degree in civil engineering from the University of Illinois.

Todd Marks

*Executive Project Manager,
Jacobs Engineering Group*

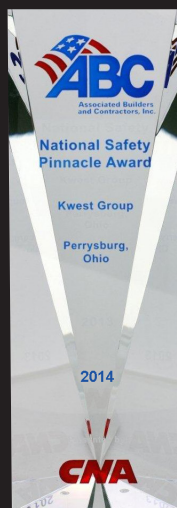
Todd Marks has more than 25 years of experience in the engineering, procurement and construction (EPC) industry focused in the refining and chemicals arenas. He currently serves as an executive project manager for Jacobs' Baton Rouge operations, responsible for all projects executed for two major clients representing nearly \$1 billion in investments. Previously he has held the positions of manager of projects, manager of business development, manager of engineering, alliance manager, project manager, field engineer and lead engineer. He earned a degree in civil engineering from Louisiana State University and has spent his entire career in the Gulf Coast Region.

Bob McCoolle

*Senior Vice President, Ascension Facilities
Resource Group*

As senior vice president of the facilities resource group, Bob McCoolle provides leadership for all facility planning, design and construction, real estate, energy and facility management for Ascension and its subsidiaries. His group also oversees Ascension's Environmental Stewardship Program and Facilities Infrastructure Pool. Prior to joining Ascension, McCoolle was the CEO of Alberici Group, a large, multi-market contractor and construction services firm typically ranked in Engineering News-Record's top 50 contractors in the United States. During his 23-year career at Alberici, he also worked in project management and business development.

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Craig Messer

Vice President, ISC Constructors

Craig Messer is vice president of ISC Constructors, an industrial electrical, instrumentation and controls company offering construction, maintenance and engineering services. With offices in Baton Rouge, Beaumont, Houston and Lake Charles, ISC services the chemical processing, petrochemical, refining, power and pulp and paper industries. Craig is immediate past chairman of Associated Builders and Contractors (ABC) of Southeast Texas. He earned a Bachelor of Science degree in construction engineering technology from Louisiana Tech University.

Matthew Nurkin

Senior Vice President, Healthcare Development, Lend Lease

Matthew Nurkin directs national outpatient and medical office development for Lend Lease, a global real estate development and investment concern with \$14 billion under management worldwide. A 19-year veteran of the healthcare real estate industry, he is responsible for identifying and structuring real estate development, investment and integrated services solutions to meet the needs of healthcare providers across the country. His experience includes the acquisition, development, ownership/debt structuring and equity syndication of more than 40 healthcare facilities with an aggregate value in excess of \$450 million, and he brings a unique knowledge of the alternatives available for capitalizing and developing healthcare facilities in today's market. Nurkin serves on the editorial advisory board of Healthcare Real Estate Insights magazine and is a sought-after speaker at industry events. He holds a Bachelor's Degree in English literature from Wake Forest University and a Master of Business Administration from the University of North Carolina at Charlotte.

Coby Perry

Manager of Field Project Controls – Mega Projects, Sasol US Mega Projects

With more than 30 years of experience in the petrochemical and engineering, procurement and construction (EPC) industries as both an owner and contractor, Coby Perry is currently manager of field project controls – mega projects at Sasol US Mega Projects. He has previously held the positions of manager of project controls, construction manager, procurement manager, project coordinator and piping and structural designer.

Jim Poole

Senior Vice President of Robins & Morton

Jim Poole is senior vice president of Robins & Morton and oversees operations of the company's Nashville division. The majority of his 30+-year career has focused almost exclusively on managing the planning and delivery of healthcare, higher education and other commercial construction projects ranging in value up to \$200 million. He has provided leadership on projects ranging from complex additions and renovations to major new hospitals and facility upgrades. He is passionate about bringing maximum value to clients, and particularly focused on improving quality and eliminating inefficiencies during planning, design and construction.

J. David Pugh

Partner, Bradley Arant Boult Cummings, LLP

J. David Pugh is a partner in the Birmingham, Ala., office of Bradley Arant Boult Cummings LLP, where he is part of the firm's construction law practice group. He advises contractors, subcontractors, owners, developers and other parties on the development, design and construction process. Pugh holds a Bachelor of Science degree in civil engineering from the University of Alabama and worked as a project engineer for Harbert Construction before earning his law degree from Vanderbilt University Law School.

Gerald W. Pullin, CSP

Senior Director, Health, Safety, Security and Environment for Mega Projects, Sasol

Gerald W. Pullin, CSP, is a senior environmental health and safety professional with multisite and international experience. He is the senior director of health, safety, security and environment for mega projects at Sasol, where he is currently working on a \$9 billion project with 12,000 workers. Previously he was senior director of environment, health and safety for the maintenance and construction global business unit of Shaw Group and held senior positions in loss control at EWIRE, Contran Corp. and Louisiana Pigment Co., LP. He is an advisor to the U.S. Department of Energy and U.S. Environmental Protection Agency and has served on the boards of Associated Builders and Contractors, Emergency Medical Society, Contractor Safety Training Center and many other organizations. He was named Outstanding Safety Man by the National Safety Council. Pullin earned a Bachelor of Science degree from McNeese State University.

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Stacy Scopano

Senior Industry Strategy Manager, Building Construction, Autodesk, Inc.

Stacy Scopano is the senior industry strategy manager for building construction at Autodesk, Inc. He is responsible for collaborating with the global construction community to identify, develop and deliver innovative digital workflows. In industry he has worked in many roles, including detailer, designer, project manager, construction quality manager and business development. Over the past 11 years, Scopano has worked with various technology providers to develop the role of Building Information Modeling (BIM) throughout the project lifecycle as well as a variety of education and research efforts to support the advancement of BIM. He studied civil engineering at the Georgia Institute of Technology and the University of South Florida.

Kevin Sell

Vice President and Chief Visionary Officer, United Group Services

Kevin Sell is the vice president and CVO of United Group Services, a Cincinnati-based industrial construction and engineering firm that works throughout the United States. He has 25 years of experience in the construction industry. Sell was a contributing author to George Burk's second book, "Value Centered Leadership," and he co-authored the Voluntary Protection Program for Construction (VPPC) for the U.S. Department of Labor-OSHA. He served as chairman of the Kentucky Occupational Safety and Health Review Commission and on the board of directors of the Kentucky Workers Compensation Funding Commission. Sell served in the 2012 U.S. Electoral College representing Kentucky's Fourth Congressional District and as the 2013 national chairman of the Free Enterprise Alliance. His education includes technical degrees in fire science and business administration from Northern Kentucky University, a bachelor's degree in fire and safety engineering from the University of Cincinnati, and a master's degree in construction management from Clemson University.

Emil A. Slavik, AIA, ACHA

Director, ADAMS Healthcare Advisory Services

Emil A. Slavik is a licensed architect with more than 30 years of diversified healthcare planning and architectural experience. He has spent most of his career designing health facilities and hospitals throughout the United States, as well as major healthcare projects in Istanbul, Asia and India. Notable projects include Celebration Health, Northwestern Memorial Hospital Replacement Facility, Koo Foundation Cancer Center, Tzu Chi Hsintien Hospital (Modern Healthcare Award Winner), The

Cleveland Clinic Heart Center, The Cleveland Clinic Istanbul, Medical College of Georgia Children's Hospital and The Denver Health Women's Pavilion. Slavik is a founding member of American College of Healthcare Architects and serves on the Leadership Council of the American Institute of Architects' Academy on Architecture for Health. He received his undergraduate degree from The Ohio State University and specialized in healthcare design while obtaining his Master of Architecture degree from The Georgia Institute of Technology.

Dale Sullivan

Construction Operations Manager, S & B Engineers and Constructors, Ltd.

Dale Sullivan is responsible for oversight of project management practices and processes for major capital engineering, procurement and construction (EPC), EPC management (EPCM) and construction-only projects in the petrochemical and midstream Natural Gas Liquids (NGL) markets being executed for clients such as Chevron Phillips Chemical, Sunoco Logistics, LoneStar NGL and Cheniere Energy. After retiring from KBR in 2006, Sullivan joined the S & B team with more than 30 years' experience in project execution and construction management, including a wide variety of projects across the petrochemical, refining, mining and power industries. Sullivan currently serves as on the Advisory Board for University of Houston Construction Management Program for their industrial oil and gas curriculum. He has been a member of the Construction Industry Institute since 2002 and has served on the Professional Development Committee and multiple research teams.

John T. Thomas

President and Chief Executive Officer, Physicians Realty Trust

John T. Thomas, healthcare consultant and lawyer, is the president and CEO of Physicians Realty Trust. Previously was executive vice president of the medical facilities group for Health Care REIT Inc., which grew total net investments from \$2.3 billion in assets to approximately \$5 billion during his tenure; president, chief development officer and business counsel of Cirrus Health, where he led efforts to acquire and manage hospitals and other facilities; and senior vice president and general counsel for Baylor Health Care System in Dallas, where he was responsible for legal and government affairs. He was also co-founder and chairman of a national coalition to reform medical malpractice laws through federal legislation, the Coalition for Affordable and Reliable Healthcare (CARH). Mr. Thomas received his Juris Doctor degree from Vanderbilt University Law School and his Bachelor of Science in economics from Jacksonville State University.



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DO MORE WITH ABC

Founded on the merit shop philosophy, Associated Builders and Contractors helps its members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which ABC and its members work. From best-in-class safety programs to educational events, accreditation and award programs, ABC has the solutions for merit-shop companies nationwide.

Here's a sampling of ABC's programs and services:

Accredited Quality Contractor

The Accredited Quality Contractor (AQC) credential publicly recognizes construction firms that have documented their commitment in five key areas of corporate responsibility: quality, safety, employee benefits, training, and community relations and diversity. The program requires annual recertification. abc.org/aqc

Construction Executive

Construction Executive, ABC's award-winning magazine, is the leading source for news, market developments and business issues impacting the construction industry. Designed to help readers run more profitable and productive businesses, each issue reaches more than 50,000 contractors and construction-related business owners. constructionexec.com

Construction Management Career Fair

ABC brings the best college students from construction management programs around the country to a career fair with leading employers seeking to fill internship and full-time openings. This exclusive recruitment opportunity is only open to ABC member companies. abc.org/careerfairs

Construction Management Competition

This hallmark competition is held during ABC's annual Leadership Week to promote careers in construction management. The intense day-long competition features teams of college students testing their skills in project management, estimating, safety, quality control and presentation. abc.org/cmc

Craft Instructor of the Year

Each year, ABC presents the Craft Instructor of the Year award to an instructor who possesses outstanding creativity, a positive attitude, and the ability to transfer knowledge through good communications skills and innovative teaching to promote lifelong learning to the future workforce. The recipient of this national award best embodies the merit shop ideals through superior effort and talent. abc.org/cioy

Craft Professional of the Year

ABC presents the annual Craft Professional of the Year award to an individual who sets a high standard for professionals in their craft by exhibiting outstanding skills and leadership. The recipient of this national award demonstrates a passion for the trade, takes pride in hands-on work, and appreciates the satisfaction of a job well done to benefit both the construction industry and the greater community. abc.org/cpoy

Diversity & Inclusion Summit

ABC's Diversity & Inclusion Summit is a gathering of industry leaders and key stakeholders who understand the value of supplier diversity in construction and who want to network and learn from other like-minded companies and individuals. Corporate owners and executives, project managers, industry leaders and young professionals are invited to learn best practices in creating a network of diverse suppliers.

abc.org/diversitysummit

Excellence in Construction Awards

ABC's National Excellence in Construction (EIC) Awards program recognizes the industry's most innovative and high-quality construction projects across the nation. Firms are also honored with national awards for achievement in safety and diversity and the Contractor of the Year. Winning contractor firms are joined at an annual black-tie awards gala by their project team—owners, architects and engineers—to celebrate this prestigious achievement. abc.org/eic

National Craft Championships

ABC's annual National Craft Championships (NCC) celebrates lifelong learning in the merit shop construction industry. Craft trainees from chapter and member training programs across the country compete for national recognition in 13 crafts in an intense two-day event during Workforce Week.

nationalcraftchampionships.org

Peer Groups

ABC's peer groups give like-minded business owners an environment conducive to sharing ideas and discussing opportunities and challenges—all with the goal of improving their businesses. Peer groups consist of six to 10 ABC member companies within a trade or interest area and with similar annual revenues. Members in the same peer group do not operate in the same competitive market, which fosters trust and an open exchange of information.

abc.org/peergroups

ABC Project Management Institute at Purdue University

The ABC Project Management Institute was designed by contractors, for contractors, as an intensive management education program held at Purdue University in West Lafayette, Ind. The 80-hour program uses real examples and case studies to teach owners, managers and estimators to develop and utilize tools that will improve profitability and productivity and increase customer satisfaction.

abc.org/pmi

Safety Training and Evaluation (STEP)

Established in 1989, ABC's STEP program was developed and written by contractors, for contractors, to establish safety as a core value. STEP offers an organized approach for analyzing and developing company-wide safety and loss prevention programs for large and small contractors alike. abc.org/step

Users Summit

ABC's exclusive Users Summit brings contractors and owners together for general sessions, networking functions and segment-specific breakout sessions where issues unique to the health care and industrial industries are addressed. Attendance is limited to 150 participants, including health care and industrial users, chief executives and senior management; ABC industrial contractor and subcontractor members; and industry supporters.

userssummit.abc.org

Young Professionals

ABC's National Young Professionals Program gives young leaders the opportunity to network and build relationships with peers, industry experts and association leaders across the country, and to learn from different perspectives. Participants gain access to resources on industry trends and insight into the future of construction. youngprofessionals.abc.org



Conference Information

Safety

Lost & Found: All items found will be given to the security office at the Loews Don Cesar Hotel. Please dial the operator from any hotel phone and guests will be transferred accordingly.

Evacuation Area: The hotel's outdoor evacuation area is the South Parking Lot at the bottom of the ramp. Hotel staff will assist in directing guests in the event of an emergency.

Hospitals

Palms of Pasadena – 1501 Pasadena Avenue, St. Petersburg, FL 33707
palmsopasadena.com, 727.381.1000

CVS 24 Hour Pharmacy – 3501 54th Avenue South, St. Petersburg, FL 33707
CVS.com, 727.864.1546

Bayfront Convenient Care Urgent Care – 6455 Gulf Boulevard, St. Petersburg Beach, FL 33706
bayfrontclinics.com, 727.367.5666

Travel & Transportation

Super Shuttle to and from Tampa International Airport: cheapest option, delivers multiple riders to multiple locations (approx. \$25 which includes up to 3 pieces of luggage)
supershuttle.com/Locations/TampaTPA or 800.285.3826

Luxor Limo
luxoroftampa.com or 727.442.2992

Free Beach Ride – 727.776.7553

Rides are 100% free, drivers work solely for tips. Guests can be picked up at the hotel and taken anywhere in the St. Pete Beach, Pass-a-Grille, Treasure Island, John's Pass and Isla Del Sol areas. The carts themselves seat six passengers and are 100% electric, environmentally friendly with zero emissions. Pick-up times are normally 15 minutes or less.

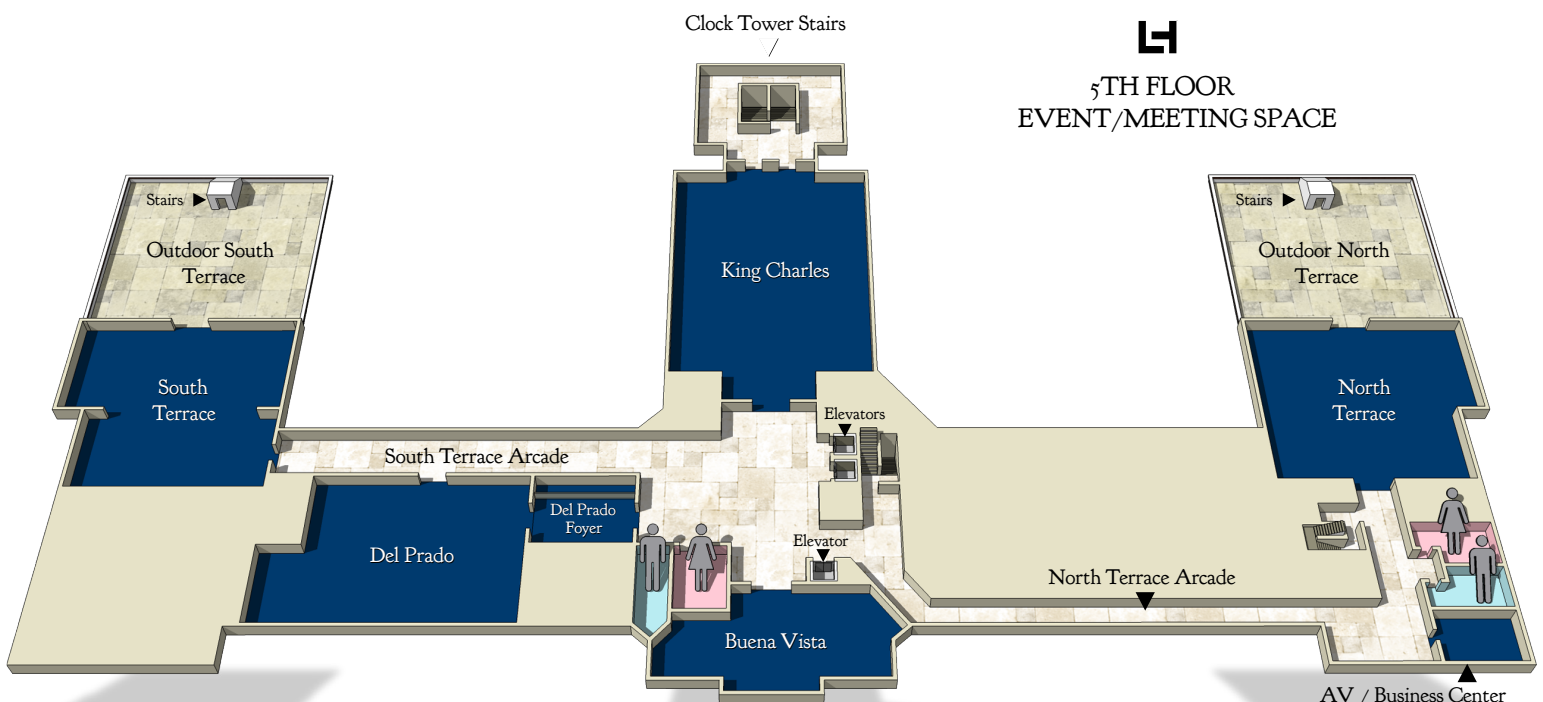
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Taxi: approximately \$75-80 from Tampa International Airport

- Yellow Cab: 813.253.0121
- United Cab: 813.777.7777



List of Attendees

Dan Bennet

Major Accounts
Tradesmen International

Deepa Bhate

President and CEO
Building & Earth Sciences, Inc.

Jason Bonaventure

Managing Member
Five Star Industrial

Tom Boyle

Assistant Vice President
Hospital Corporation of America

Mark Brantley

Vice President - Operations, Baton Rouge
Jacobs

Cody Bryant

Vice President of Construction Services
Lauren Engineers & Constructors

Scott Cannon

Executive Vice President
Skanska USA

Mark Carlson

Vice President of Engineering
Kelchner

Michael Casten

Principal
Construction Concepts

David Chapin

President
Willmar Electric

Jeff Chinn

Business & Engineering Services Manager
Gaylor Electric, Inc.

Jeff Christmann

Chief Executive Officer
ADAMS Management Services, Inc.

Joseph Clements

Director, Power Generation, Commercial Operations
LG&E and KU Services

Joe Cline III

Managing Member
Five Star Industrial

William Clouatre

Vice President
Cajun Industries, LLC

Steve Cona III

President and CEO
ABC Florida Gulf Coast

Jeff Cowen

Vice President and COO
Building & Earth Sciences, Inc.

Scott Currens

Division Manager
DeAngelis Diamond Healthcare Group

Ronny Daigle

President
OneSource EHS, LLC

Jack Darnall

Regional President
Brasfield and Gorrie

Scott Dater

Vice President Preconstruction
Bergelectric Corp

Joe Dorsch

Global Construction Manager
DuPont

Darren Eskind

Regional Operations Manager
Jacobs

Daniel Freese

President
United Group Services

Donald Futrell, CHFM

Vice President, Facilities and Support Services
Moffitt Cancer Center

Chris Giattina

CEO
Blox

Danny Gibson

President & COO
MetroPower, Inc.

Michael Gosnell

Division Manager - Underlayment
David Allen Company

Russell Hamley

President
ABC of Greater Houston

Doug Hoberock

VP, Operations
hth companies inc.

Greg Hoberock

CEO
hth companies inc.

Danielle Hosch

Executive Assistant
Five Star Industrial

Amy Hutyra

Marketing Manager
ADAMS Management Services, Inc.

Perry Hyder

Supply Chain Sourcing Manager
Intel Corporation

Richard James

Senior Vice President
HCA West Florida

Rodney Johnson

Senior Vice President
Robins and Morton

Todd Kelchner

CEO
Kelchner Inc.

Neil Kenkel

National Account Manager
TrueBlue Energy & Industrial

Shane Kirkpatrick

Executive Vice President
GROUP Industries, LLC

Matthew Lammon

Industrial Division Manager
Barriere Construction Co., L.L.C.

Matthew Latuchie

Director, Center for Strategic Planning
Sg2

Doug Mangers

Vice President of Operations
McCarthy Building Companies, Inc.

Todd Marks

Executive Project Manager
Jacobs

Mark Mattox

Operations Manager
Robins and Morton

David Mayer

Vice President - Business Development
Barriere Construction Co., L.L.C.

Robert McCoolle

SVP, Ascension Facilities Resource Group
Ascension

Dan McGonegle

Director of Products
Red Vector

Jim McLeod

Enterprise Sales Representative
Red Vector

Craig Messer

Vice President
ISC Constructors, LLC

Mark Mosley

CEO/Chairman
United Group Services

Jeff Mullins

Partner
Taft Stettinius & Hollister LLP

Keith Munson

Senior Consultant
CBRE | Healthcare

Mark Murray

Managing Member
Kwest Group LLC

Marcia Musico

Director of Business Development
Hunt Construction

Matthew Nurkin

Senior Vice President and General Manager, Healthcare Development
Lend Lease

Ryan Odendahl

President
Kwest Group

Coby Perry

Sr. Manager, Capital Procurement Support
Sasol North America

Donn Peterson

Senior Vice President
GROUP Industries, LLC

Jim Poole

Senior Vice President
Robins and Morton

David Pugh

Partner
Bradley Arant Boult Cummings LLP

Gerald Pullin

HSE Manager
Five Star Industrial

Kevin Sell

Vice President
United Group Services

Emil Slavik

Director
ADAMS Management Services, Inc.

Aaron Spence

Business Development Manager
Gaylor Electric, Inc.

Sam Stiteler

Business Development Manager
MetroPower Inc.

Dale Sullivan

Operations Manager
S&B Engineers and Constructors

Russell Templin

Operations Manager
Brasfield & Gorrie, LLC

John Thomas

President and Chief Executive Officer
Physicians Realty Trust

Jim Thompson

EH&S Director
Kwest Group

Ronald Torres

Managing Partner
Core, LLC

Stephen Touns

Executive Vice President
Turner Industries Group, LLC

John Trickey

Senior Estimator
Brasfield & Gorrie

Hannah Wickham

Vice President, Business Development
Brasfield & Gorrie

Chris Williams

Sr. Industry Manager, Building Construction
Autodesk

John Yoder

Director of Preconstruction
DeAngelis Diamond Healthcare Group



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